

Govt. Reg. No.: 102/051/052

S.W.C.Aff. No.: 3222

Nepal Rastra Bank License No.: 50

SANITATION
EDUCATION

SUSTAINABLE

22nd

INNOVATIVE

Annual Report 2072/073

HYGIENE

TRANSPARENT

MICRO FINANCE

HEALTH

PARTICIPATORY

FORWARD LOOKING

REMITTANCE

COST EFFECTIVE

DRINKING WATER

Born To
Serve



NATIONAL EDUCATION & SOCIAL DEVELOPMENT ORGANIZATION
NESDO NEPAL

No Big and Rough, Small and Beauty Microfinance

"An Organization for Human Rights, Communication & Development"

An annual report of an organization is generally understood to be an objective fact sheet of the activities undertaken in the preceding year. This usual character of the annual report is simple reality driven and deemed to be a very necessary document since it reveals a graphical and analytical performance record of the organization.

An organization like NESDO Nepal this means a study of the activities conceived and planned earlier and to examine how much of them have been effectively and efficiently delivered to the target group/people. From the theoretical and moral perspective this is a progress report which helps us to make assessment of the fulfillment of the objectives that we promised earlier. The assessment will reflect that how far we have progressed to achieve the mission of upgrading our target clients from their earlier state of poverty. We would like to state that the challenges in our path of progress have not minimized much in the recent past at the same time we want to submit that our commitment and earnestness of purpose have been further strengthened to counter them. We have been sincere in our effort and goal oriented and we never allowed any fluctuation in our efforts that could unsettle our determination towards our target clients.

NESDO Nepal's Policy in the last year largely and intensely concentrated on diversification of microfinance that helps the target clients to acquire skills and develop their quality of entrepreneurship. NESDO Nepal believes that poverty is not necessarily limited to some aspects of inferior economic condition of a person or a community as compared to others, rather it looks at it from a wider dimension. One should be conscious of his/her human rights, which can only make him/her aware of rights, duties, responsibility and above all the entitlement he/she deserves.

NESDO Nepal's new approaches to poverty alleviation are targeted to achieve sustainable development of the ultra-poor in the true letter and spirit of its mission.

NESDO, NEPAL MANAGEMENT TEAM



Mr. Bishwa Prakash Prasai
Executive chief



Mrs. Sabitri Khatri Chhetri
Chief Admin & Finance



Mr. Bishwa Bandu Prasai
Chief Micro Finance



Mrs. Laxmi Kumari Medhesi
Chief HRD



Mr. Badri Prasad Mishra
Chief Internal Audit



Mr. Youdhisthira Bhusal
Chief Planning & MIS



Mr. Narayan Prasai
Senior Officer



Mr. Uttam Adhikari
Program Manager

MANAGEMENT SUPPORT TEAM



Mrs. Indra Khatri Chhetri
Admin Officer



Miss Durga Kumari Sharma
Junior A/C Officer



Mr. Esori Prasad Sharma
Junior HRD Officer



Mrs. Omna Chhetri
Junior MIS Officer



Mrs. Gumisara Rana
Store Incharge



Mrs. Khim Maya Pajja Giri
Admin Assistant



Miss Pramisha Ranabhat
Frontdesk Officer



Message from the Chair

NESDO Nepal completed two decades of its operation of the various activities in 11 districts of Nepal. Its Program activities cover a wide range of areas with particular focus and efforts on Microfinance, Micro insurance, agriculture, health, Drinking water & Sanitation, Gender Promotion, Environment protection and so on. With these programs NESDO Nepal, till the end of the reporting period had been serving more than 74 thousands ultra-poor families within the working area. NESDO Nepal is thoroughly committed to its mission that it works in such way that the beneficiaries can feel that the outcome at the end of the day is a collective achievement.

The Financial year 2072/073 demonstrated a higher progress and improvements of work in all these programs under taken by NESDO Nepal. This was possible due to definitive policies adopted and practiced, arduous work done by all the staff members of the organization support provided by development partners, stake holders and well wishers . This year there had beenboard meetings and the Annual General meeting. All these meetings reviewed the periodically progress of the organization, approved the plans and budgets and decided policy issues and provide guidance. I thank all the board members for their attendance and participation in board meetings as well as the members of the general assembly for their cooperation, support and active participation in the assembly in contributing to frame policy decisions and guidance.

The report outlines the activities performed by NESDO Nepal over the past one year and records the story that the target people are moving forward being enabled by various programs implemented by NESDO Nepal. The reader will find the details activities and the progress made during the FY 2072/073. I sincerely thank all those who had put their hard work in achieving the growth targets; I congratulates the relevant personnel who had put their labor in compiling and preparing the report. I do believe that the readers will get an insight of NESDO Nepal through this report .However; any suggestion from the readers will enable us to enrich the quality of the report in the future.

Mr. Ratna Prasad Adhikari
Chairperson

“Fighting Against Poverty Since 2052”

From the Desk of the
Executive Chief



NESDO Nepal Completed 22 years in 2073(2016).After two decades when I look back ,It reminds me, in what difficult situation NESDO Nepal started its journey from a remote Village of Parbat districts of Nepal called Bajung, my birth place. After completing my graduation in Law me with my 27 friends decided to registered a NOG Named NESDO Nepal with an objective to serve the poor, marginalized community of Nepal. Over the years NESDO Nepal has been able to overcome difficulties it faced and developed many economic, social and safety nets, service dedicated to towards improving the socio-economic conditions of the poor people. NESDO Nepal as its very nomenclature is likely to denote is an organization primarily devoted to create or assist in employment opportunities or income –generating activities in the remote hilly rural area of Nepal. NESDO Nepal realizes that the poor of the country are in the poverty circle because of the Inheritance of some socio-economic realities. Reduction of poverty cannot be achieved merely by making funds available. Funds have to be used for purpose that will enable them to fight it back with some realistic plans. The fundamental principle on which the birth and growth of NESDO Nepal was conceived relate to the improvement of the lives of the poor reside in the remote hilly area. Looking back at the time span of more than two decades of its operation, we fell that NESDO, Nepal had been in the right track and could make some valuable and lasting contribution for the lives of the poor.

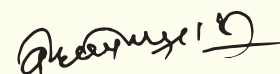
NESDO Nepal has emerged as the leader in Microfinance in the hilly area for its innovative and vision –oriented ideas and for the passion that its personnel inject into implementation of the program. Naturally our sincere efforts have earned commendations from the people we target to serve, from the development partners, government agency, who put trust in us and we try to honor the trust with our utmost commitment.

I feel delighted to share the fact that NESDO Nepal has not only been managing microfinance sustainably but also providing social services from its own income. This is a rare example in development practice. To keep the process of poverty reduction going and for the sustainability of its achievements more social issues like health, education. Sanitation, Hygiene has to be given due emphasis because there are interrelated with efforts of curbing poverty. Lack of sound health, education pushes poor people in to chronic poverty.

I want to note that the success of NESDO Nepal is a collaborative achievement that has established this organization as the most esteemed player in the comprehensive transaction of microfinance in Nepal. While submitting this Annual Report for public readership .I fell happy for the successful milage that we have traveled in the last financial year but this does not signify our absolute self-gratification. I do humbly acknowledge the services rendered by my colleagues at every level of the organogram, the assistance and cooperation from the development partners who put in us their trust and all important resources.

Altogether we left behind financial year 2072/073 with a mixed bag of experience as we are able to reach 74 thousands ultra poor families through our passionate and caring financial and non-financial services. We are committed to reach more helpless people as well as more remote area with more crucial services for the common mass in the coming year.

Thanking You All



Mr. Bishwa Prakash Prasai
Executive Chief

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Introducing NESDO Nepal:

National Educational and Social Development Organization (NESDO, Nepal) is non-profit making, self-governed, autonomous, continuous legatee Micro Finance Institution, Knowing the fact that the state only cannot address the issues of gender, caste community at all level. NESDO Nepal was established in 2051B.S(1995) to assist the state in addressing the gender, caste, community issues by empowering the community by giving emphasis on income generating activities



of the poor, dalit, janajati, destitute, minority which resulting eradication of poverty. Achievements of such aim are possible through implementation of various community level programs and Microfinance program that aims to assists the national development by utilizing the local recourse. The Principle objective of NESDO, Nepal is to help reduce poverty through employment generation.

Starting with Microfinance Program NESDO Nepal has diversified its portfolio over the years. This program aimed at helping the poor to gain access to finance and trade training so that they under take income generating activities, while creating mostly self-employment. In recent years emphasis has been on enterprise development and various assistance to raise client's financial abilities, education, entrepreneurship, health etc. In other words NESDO Nepal is now seeking to promote integrated development in which financing is an important element.

At Present NESDO Nepal Providing Microfinance Services to 74 thousands ultra-poor families reside in the remote hilly area of Nepal through its fifty branch offices located in the 11 districts.

Governance:

The General Assembly

The supreme authority of NESDO Nepal is the Generally Assembly. The Generally Assembly consists of 124 members out of which eight are honorary member fifty four life and sixty two are general member. Every year the members participate in the general assembly. The general assembly of NESDO Nepal mainly aims at providing policy guidance to achieve the intended goals of the organization and approves the annual budget, audit report & next year plan. At the end of every three year the Generally Assembly selects 7 members Governing Board as the executive committee of the Institution.

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Governing Board:

The Governing Board is the highest policy and decision making body of NESDO Nepal. The Governing Board of NESDO Nepal consists of Seven Members from different professions such as university teachers, Government officials and retired professionals. The Governing Board is responsible for the formulation of plan and budget for various Programs to be implemented by the Organization. The Governing Board evaluates and monitors the implementation of policies, programs. The Executive Director works as Member-Secretary of the Governing Board. The Executive Director is the chief Executive of NESDO Nepal and responsible for the smooth implementation of all activities of the Organization. The Executive Director implements activities through the support staff of the organization.



Mr. Ratna Prasad Adhikari
Chair Person



Mr. Hom Bdr. Purja
Vice-Chair Person



Mr. Prem Prasad Poudel
General Secretary



Mrs. Sabitri Khatri Chhetri
Treasurer



Mr. Jit Bahadur Nepali
Secretary



Mrs. Hira Kumari Hamal
Board of Director



Mr. Bishwa Prakash Prasai
Member Secretary

VISION:

Establishment of Poverty Free, Inclusive & Prosperous Nepal.



MISSION:

- Sensitizing, unification and income generation of the destitute community by identification and optimal mobilization of local resources.
- Capacity building of local community and self reliance group.
- Promotion and advancement of self-reliant initiatives, institutional development and professionalism.



GOAL:

- Creating awareness among pro-poor women and disadvantage cast and ethnicity
- Community empowerment, improvement in life standard and bring gradual social change by facilitating for income generating sensitizing and union of rural community especially women and destitute.
- Inspire the community for human, financial and physical independence and self-reliant by providing complementary support for initiatives that are began in local area.
- Promoting peace good governance social justice
- Social Service is an alternate profession.



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Managements:

NESDO Nepal Management consists of various Departments. There are five different departments operating in NESDO Nepal. Each Department has one department chief with necessary support staffs. A brief description of the major departments of NESDO Nepal is mentioned below.

1. Admin & Finance Department:

The admin and finance department of NESDO Nepal works according to the national/International Accounting standard and uses nation/International Financial Reporting Standard in all financial reporting. Financial and accounting manuals, Policies are reviewed continuously as and when necessary to meet the demand for changes in financial reporting and policies. One Department Head, one junior account officer manages the tasks related to this Department.

2. Microfinance Department:

The Department primary responsibility for developing is to create and develop a Microfinance Department, different products and services for as per the need of the clients. At the same time it is responsible assuring its full integration with other activities of NESDO especially to identify and implement cross-strengthening activities in regards to microfinance Program. This department prepare plan for qualitative outreach expansion of microfinance program. . One Department Head, one senior officer manages the tasks related to this Department.

3. Human Resource & Community Development Department:

NESDO Nepal provides human resource management and community development support to its 272 staffs connected with different programmers. It Includes recruitment placement, promotion grievance resolution and procurement and management. The overall tasks of this department manage by one department head, one program coordinator and one junior officer.

4. Internal audit Department:

NESDO Nepal has two mechanism of internal audit. A board level three members internal audit committee which carryout audit of the head office & randomly cross audit the branch level transaction. The internal audit has been conducted on two parts, one is system or process audit & other is financial audit. One Department Head, one junior officer manages the tasks related to this Department

5. MIS & Planning Department:

This department Provide vision and leadership for Developing and Implementing Information Technology Initiatives that Align with the Mission of NESDO. This department lead IT Strategic & Operational Planning to achieve NESDO goal by Fostering Innovation, Prioritizing it Initiatives and Co-coordinating the evaluation, Development and Management of Current and Future IT System across the Organization. At the same time Provide help-desk and on-site technical support of hardware and software to the Head Office and Branch Office Staff, Develop & Maintain an Appropriate IT Organizational

Structure that Support the needs of the Organization. This department is Responsible for overall aspect of the information Technology and System. One Department Head, one junior officer manages the tasks related to this Department.

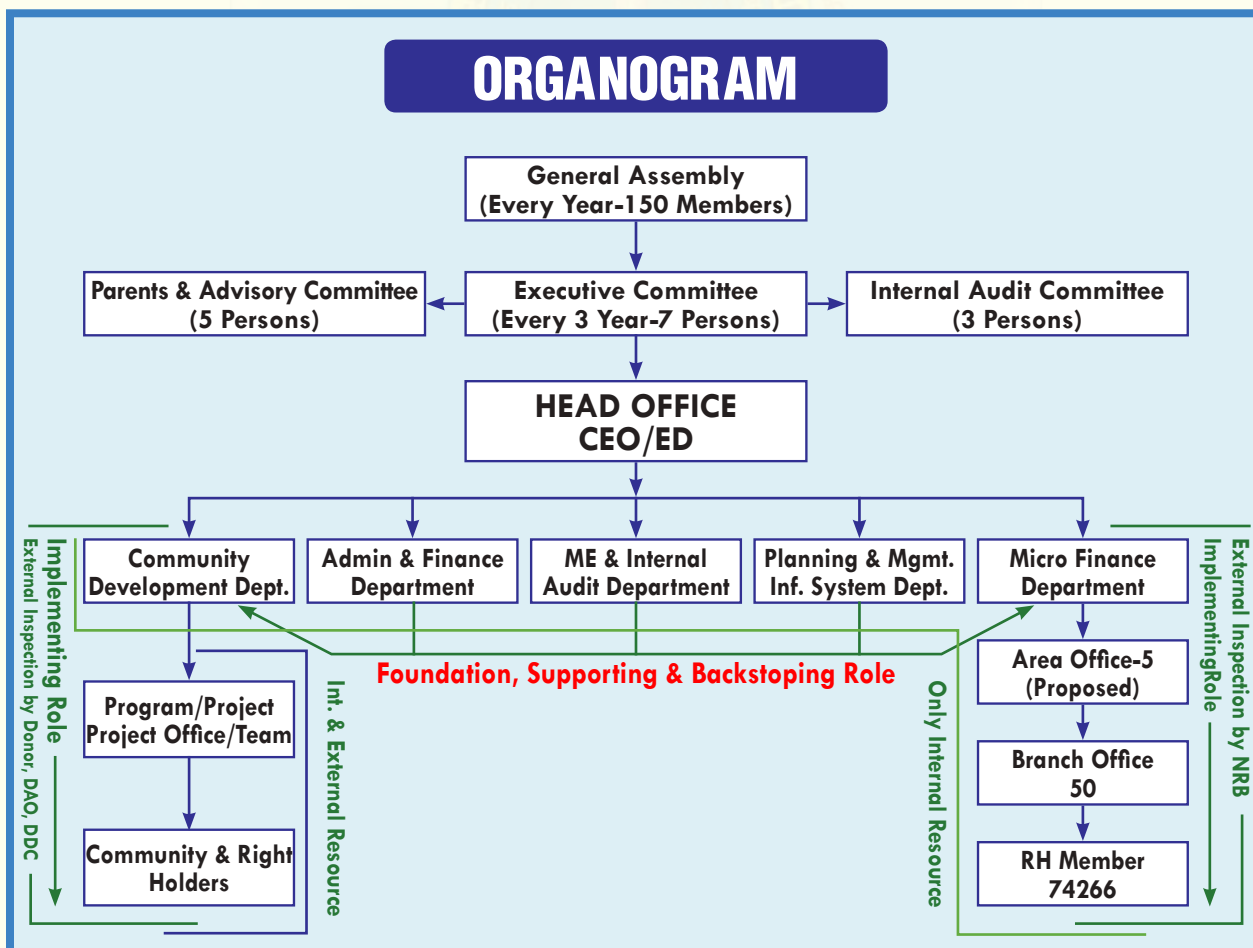
Staff

As of 2073 Ashad NESDO Management Team is supported with 272 regular staff, 50 Branch Managers 162 filed staff 8 project staff & 52 support staff. NESDO Nepal always maintained a high standard in the recruitment process through which excellent individual are recruited. Well-structured induction training with an extensive field work at the local level is provided to all the new recruits.

Good Governance Practices

With regards to good governance practices NESDO Nepal Strictly follows a mechanism that assures the accountability and transparency at all the activities of NRSDO Nepal at all the levels and also ensures that resources are appropriately used according to their intend purpose. NESDO Nepal maintained precise and explicit policies for different activities such as Microfinance operation Policies, Monitoring and internal control policies, Admin& Financial Policies, HR policies, Procurement policies etc. NESDO has a specific delegation of powers and separate independent audit committee to ensure internal control so that any kind of fraud and mistake can be avoided.

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Working Area of NESDO Nepal

NESDO Nepal can operate all over Nepal as per its constitution, For microfinance services this organization gets licensed from Nepal Rastra bank (The Central Bank) to provide microfinance service in 11 districts of Nepal. NESDO is currently operating in Parbat, Maygdi, Kaski, Syangja, Palpa, Lamjung, Gorkha, Tanahu, Baglung, Chitwan & Nawalparasi. NESDO Nepal is providing microfinance along with other community development activities in the field of social awareness, drinking water, health sanitation and many more inVDCs and.....municipality of 11 district of Nepal. Its Started its microfinance journey from a remote village called Bajung of parbat district in 1995 in five VDCs i.e Bajung, Tilhar, Chuwa, Shivalaya, Chitre & Deurali with a small fund from RMDC. At the end of 2072/2073 NESDO Nepal has been able to provide its Microfinance service to 74000 ultra-poor families reside in the remote hilly area of Nepal through its 50 branch offices located in the 11 districts of Nepal.



LEGAL STATUS

NESDO Nepal has been registered under Institution Registration Act-2034 in District Administration Office Parbat. It also affiliated to Social Welfare Council. NESDO Nepal for its microfinance activities get licensed under Financial Intermediary Act-2055 from Nepal Rastra Bank (The Central Bank of Nepal).

| Government Agency/Organization | Subject | Date | Number |
|---------------------------------------|--------------|------------|-------------|
| District Administration Office Parbat | Registration | 2052/03/07 | 102/051/052 |
| Social Welfare Council | Affiliation | 2052/05/27 | 3222 |
| Nepal Rastra Bank(Central Bank) | Permission | 2057/07/16 | 12/057/058 |
| Inland Revenue Office Pokhara | PAN | 2063/06/26 | 301978567 |



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Major Inputs in Society

- ☞ *Creating Employment opportunity in the society.*
- ☞ *Providing loan facilities in a simply way.*
- ☞ *Providing micro insurance facilities.*
- ☞ *Creating awareness in communities about Education, Health & Sanitaion.*
- ☞ *Encouraging communities for Income generation activities and saving Mobilization.*
- ☞ *Providing Remittance Services.*
- ☞ *Support in Human resources Development and Local Resource management.*

Major Outputs

- ☞ *Reductrion in unemployment in the local area.*
- ☞ *Employmnet creation and Increase in Income generation activities.*
- ☞ *Participation of dalit, janajait women in the decision making process.*
- ☞ *The living standard and economic condition of the ultra-poor increased.*
- ☞ *Increases access to banking services facilities.*
- ☞ *Redecing in economic exploitation by indigenous money lenders at the local level.*
- ☞ *Helath, Education and sanitation condition of the people increases.*
- ☞ *Increase participation of local communities in Natural resources management and preservation.*
- ☞ *Incesaese in the social economic statue of the rural women.*
- ☞ *Involvement of women in self-employment sector.*
- ☞ *Incerase in School enrolment of Girl Child.*
- ☞ *Reduce in Child Labor in Hazardous industries.*

PARTNER ORGANIZATION:

CURRENT PARTNERS:

Bank and Financial Institutions

COMMERCIAL BANKS

- Prabhu Bank Ltd.
- Nepal SBI
- Bank Of Kathmandu
- NMB Bank
- Kumari Bank Ltd.

DEVELOPMENT BANK

- Kailash Bikash Bank

MICROFINANCE DEVELOPMENT BANKS

- Rural Microfinance Development Centre Ltd. (RMDC)
- First Microfinance Development Bank Ltd.

NON-GOVERNMENT ORGANIZATION

- Better Brick Nepal
- Habitat for Humanity Nepal

PREVIOUS PARTNERS:

| | | | |
|--------------------|------------------|----------------------|--------------|
| WI-Come Ktm. | PACT & HMG | GTZ/NGO-FP | ADB/CECI/HMG |
| ADB/CECI/HMG | GTZ/FFW | HELVETAS/BBLL | SDC/SSMP |
| NUKSFP | Water Aid/ NEWAH | RWSS Fund Dev. Board | FINIDA/DDC |
| NRB/ RMDC | World Education | DFID/LFP-DFO | WB-CSSP |
| DFID/NSMP, GoN/DHO | RESPHC | World Bank/PAF | INF/PFR |
| UNCEF/WE | NRB/UNCDF/ UNDP | UK Aid/IFP/RN | |



Net work and Member ship:

INTERNATIONAL



Microfinance Information eXchange

The Mix Market



The Smart Campaign



Good Return



Banking with the Poor Network



Microcredit Summit Campaign

NATIONAL



Rural Microfinance Development Center (RMDC)



Microfinance Association of Nepal

Award & Recognition

"LAUNA ABA TA KEHI GARAUN"
BY: WORLD BANK



"Competitive Grand Award Ceremony Nepal Development Market Place" in 2005

"....."
BY: HABITAT FOR HUMANITY NEPAL



.....

MILESTONES

NESDO Nepal Completed 21 years of its operation. NESDO Nepal came into existence to serve the poor, marginalized community of Nepal. Over the years NESDO Nepal has been able to overcome difficulties it faced and developed many economic, social and safety nets, service dedicated towards improving the socio-economic conditions of the poor people. The milestone reached by NESDO Nepal is broadly divided in to three phase.

Foundation Phase

2052-2057(1995 to 2000)

- Registered As an NGO.
- Depend on Welfare Approach.
- Start Donor based Program/Services.
- Awareness building of the poor for enabling them to perform the necessary social function.
- Women empowerment through the improvement of Health, Education, Sanitation.
- Self-help promotion.
- Depend on donor based project/program.
- Feel lack of sustainability in donor based program.

Reformative Phase

2057-2062(2001-2005)

- ❖ Get License from NRB, (The central Bank of Nepal) for Microfinance.
- ❖ During this period Long term Donor based program started in the local communities.
- ❖ Microfinance Program dominated by Donor based program.
- ❖ Expansion of CDP in other district of Nepal.
- ❖ Microfinance Program confined to Parbat district only.
- ❖ Little bit confusion whether to expand Microfinance program or fully depend on CDP in the long run.



Microfinance- Program

Specialization Phase

2062-to date (2005-to date)

- ☞ Specialized in Microfinance program.
- ☞ Market survey and need based product design.
- ☞ Expansion of Microfinance in other districts of Nepal.
- ☞ More Emphasis on Microfinance than Donor Based Program
- ☞ Capacity Development trainings Started for staff.
- ☞ Different Welfare scheme introduced for clients.
- ☞ Expansion of Program in the remote hilly area.
- ☞ Improvement in the service delivery system.
- ☞ Introduce Low cost Housing program for the ultra-poor families.
- ☞ Educational /Foreign employment loan introduce for client's family member.
- ☞ Introduce Remittance service for clients.
- ☞ Health Awareness program was initiated to create awareness among the clients on cleanliness and pursuing healthy habit in daily life.
- ☞ Microenterprise Loan for male was introduce.
- ☞ Established itself as a lead FINGO in the hilly area of Nepal.
- ☞ Completed all process for Converting it to "Microfinance Development Bank"
- ☞ Credit plus services will be supported by NESDO Nepal to Bank's clients.

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THE UNIQUE FEATURES OF NESDO Nepal:

NESDO Nepal has achieved sustainability within a couple of years from the starting of its microfinance activities. The innovative policies of the management and cost effective approaches in all the aspects are the key to make it possible within the shortest possible time. Besides that strong determination of the management was also an important factor for attaining self-sufficiency with a steady growth.

Following are the few unique features of NESDO Nepal.

- Dynamic and forward looking leadership.
- Self-explanatory written working manual.
- Specialization in microfinance and rapid expansion policy.
- Transparent and faster recruitment procedure.
- Follow on the job training approach.
- Simple and cost effective branch structure.
- All expenditure is standardize with set cost ceilings.
- Simple and least hierarchical Organization.
- Simple, easy and transparent account and record keeping system.
- Decentralization and delegation of authority to the branch official level and participatory process in decision making.
- Easy and close communication among officials as well as between officials and clients.
- Continuous strong monitoring and supervision from all levels.
- Effective Fund Management.
- Diversified loan product to meet the client's need.
- Simple and Shorter Loan Processing.
- No collateral for providing loan.
- Education loan for member's children.
- Special Loan for Natural disaster affected clients.
- Health assistant to the clients.
- Scholarship Facilities to client's children.



Microfinance Program of NESDO Nepal:

Generally rural poor do not have any access to formal financial organization, ironically because of their poverty. Since its inception in 2052(1995) NESDO Nepal has consistently been trying to address such poor people. NESDO Nepal's Microfinance Program provides financial inclusion offerings appropriate assistance to help the lower income segment, economically disadvantages, marginalized community and helping them improving their socioeconomic conditions and in turn reducing poverty. NESDO has concentrated in transforming its products and services into more clients' friendly and responsive initiative to the target people. Numbers of branch offices has been established in the suitable localities making available hassles-free service to the clients at their doorsteps. NESDO Nepal will continue to keep reforming its programs and activities according to the changing necessity of the clients so as to support and strengthen the economy at the bottom level of the socio-economic pyramid. As we all knows that Microfinance playing a crucial role in poverty reduction. At present NESDO Nepal is able to provide Microfinance services to more than 74 thousands ultra poor families reside in the remote hilly area of Nepal through its 50 branch offices located in 11 districts. Over the years more than 8000 thousand clients graduated to micro entrepreneur, which itself a great achievement for NESDO Nepal. In this financial year 2072/2073 member enrolment is quite good and the total member enrolled till now is 74266 and the total number of borrowers is 46645.

Features of Microfinance Program.

- Targeted to the Poor
- Selection of target family by PWR method.
- 7 days Pre-group Training & group rating test.
- Personal status analysis & final selection of group members.
- Group & centre formation (5 members in a group & 2 to 10 groups in each centre.)
- Saving & Credit mobilization, loan utilization analysis.
- Credit plus Program such as Micro insurance, Remittance & Skill Development trainings to clients.
- Simple operating Procedure
- Service at Client's door step.
- Transparency In transactions.

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Growth of NESDO's Microfinance in Different Financial Year.

| S. No. | Particulars | Financial Years | | | | |
|--------|-------------------------|-----------------|-----------|-----------|------------|------------|
| | | 2068/2069 | 2069/2070 | 2070/2071 | 2071/2072 | 2072/2073 |
| 1 | Districts | 11 | 11 | 11 | 11 | 11 |
| 2 | VDC/MP | 294 | 350 | 392 | 438 | 501 |
| 3 | Branch | 27 | 30 | 34 | 40 | 50 |
| 4 | Total Staff | 121 | 141 | 167 | 186 | 227 |
| 5 | Total Field Staff | 88 | 97 | 119 | 132 | 162 |
| 6 | Total Member | 39102 | 45280 | 52926 | 61890 | 74266 |
| 7 | Total Borrowers | 24201 | 27415 | 33719 | 40160 | 46645 |
| 8 | Loan Out Standing (Rs.) | 373703476 | 523352586 | 830520339 | 1187255395 | 1644065487 |
| 9 | Total Savings (Rs.) | 184243586 | 267785066 | 390842375 | 569453795 | 797605696 |

Products & Services:

NESDO Nepal provides following products and services to its clients

1. Savings Product
2. Loan Product
3. Micro Insurance
4. Remittance Services

1. SAVING PRODUCTS:

Saving is one of an essential component to improve the economic status of clients lending to their poverty alleviation. Making the poor people aware about the significance of saving and creating savings attitude are important operating approaches adopted by NESDO Nepal in its Microfinance Program.



Objective of NESDO Saving Program:

- Motivating members to increasingly engage in saving from income out of their income generation activities.
- Developing a capital fund for their additional income generation activities.
- Assisting ultra-poor clients to attain self sufficiency
- Creating a formidable funding source to meet family needs.
- Overcoming helplessness in natural or other disasters.

Presently this organization is offering broadly two types of savings

1. Short Term Savings

- ☞ Group Saving.
- ☞ Personal Saving.
- ☞ Business Saving.

2. Long Terms Savings

The aims of NESDO Long term saving is to ensure future financial safety and security of clients family its duration is 5 to 15 years.

- ☞ Fixed Deposit.
- ☞ Center Fund saving.
- ☞ Pension Saving.

Features of NESDO Nepal Savings Products

| S.No | Types | Product Name | Features |
|------|--------------------|--------------------|---|
| 1 | Short Terms | Group Savings | <ul style="list-style-type: none"> Minimum Balance Rs.50per Month It is mandatory for member 8% Yearly interest Can with draw at the time of leaving the group |
| | | Personal Savings | <ul style="list-style-type: none"> Minimum balance Rs.100 per month It is mandatory for member 8% yearly interest Members may withdraw from their saving anytime maintaining a balance of at least 10% of their loan out standing |
| | | Business Saving | <ul style="list-style-type: none"> Minimum 1% of loan disbursed 8% yearly interest Members may withdraw from their saving anytime maintaining a balance of at least 10% of their loan out standing |
| 2 | Long terms savings | Fixed Deposit | <ul style="list-style-type: none"> Minimum Balance Rs.20000 It is optional 8% to 10% yearly interest based on saving Balance. Period of the saving is fixed as per the mutual understanding between member and office. Members can with draw after the fixed period. |
| | | Center fund saving | <ul style="list-style-type: none"> 4% of loan Disbursed 8% Yearly Interest Member can with draw after five years |
| | | Pension saving | <ul style="list-style-type: none"> Minimum Rs.100.Rs.200 & Rs.500 13.3% Yearly interest (Provisioning) Member can with draw after Maturity |

NESDO Pension Saving:

Under NESDO Pension saving Scheme a client has to decide in advance whether she is going to deposit the amount for 10 or 15 years. The duration of the saving is for the period of ten to fifteen years. The minimum balance of deposit is Rs.100, Rs.200 and Rs.500 depending upon the choice of the client. If a client deposit Rs. 100 she will get Rs. 36000 for Rs. 200 she will get Rs. 72000 and for Rs. 500 she will get Rs. 180000 after 15 years After Maturity if a client says that she/he will not going to receive the lump-sum amount but interested to receive Pension then client depositing Rs. 100 per month will get Rs. 500, Depositing Rs. 200 will get Rs. 1000 and Depositing Rs. 500 will get Rs.2500 per month as pension. There is no age limit for the pension, as long as the client wants to draw the pension she/he can do so. After receiving the pension for some time if a client says that now she/he will not receive the pension amount then she will get the lump-sum amount.

If a client wants to withdraw her amount after 10 years then she will get ½ of the lump-sum amount. If a client wants withdraw her/his amount before ten years then she/he will get 5% interest on his deposited amount.

| S. No | Monthly Amount (Rs.) | 10 Years Scheme | | | | 15 Years Scheme | | | |
|-------|----------------------|---------------------|-----------------------|---------------------------|-----------------------|---------------------|-----------------------|---------------------------|-----------------------|
| | | Total Deposit (Rs.) | Addition Amount (Rs.) | Total Return Amount (Rs.) | Monthly Pension (Rs.) | Total Deposit (Rs.) | Addition Amount (Rs.) | Total Return Amount (Rs.) | Monthly Pension (Rs.) |
| 1 | 500 | 60000 | 30000 | 90000 | No Pension | 90000 | 90000 | 180000 | 2500 |
| 2 | 200 | 24000 | 12000 | 36000 | No Pension | 36000 | 36000 | 72000 | 1000 |
| 3 | 100 | 12000 | 6000 | 18000 | No Pension | 18000 | 18000 | 36000 | 500 |

Specialty of NESDO Saving Program:

- ❖ Deposit can be withdrawn at any time
- ❖ Saving services is provided at the clients locality
- ❖ Interest rate are competitive
- ❖ NESDO accepts even very small deposit
- ❖ Transparent accounting
- ❖ Strong MIS
- ❖ Compassionate and professional behavior of NESDO Staff.

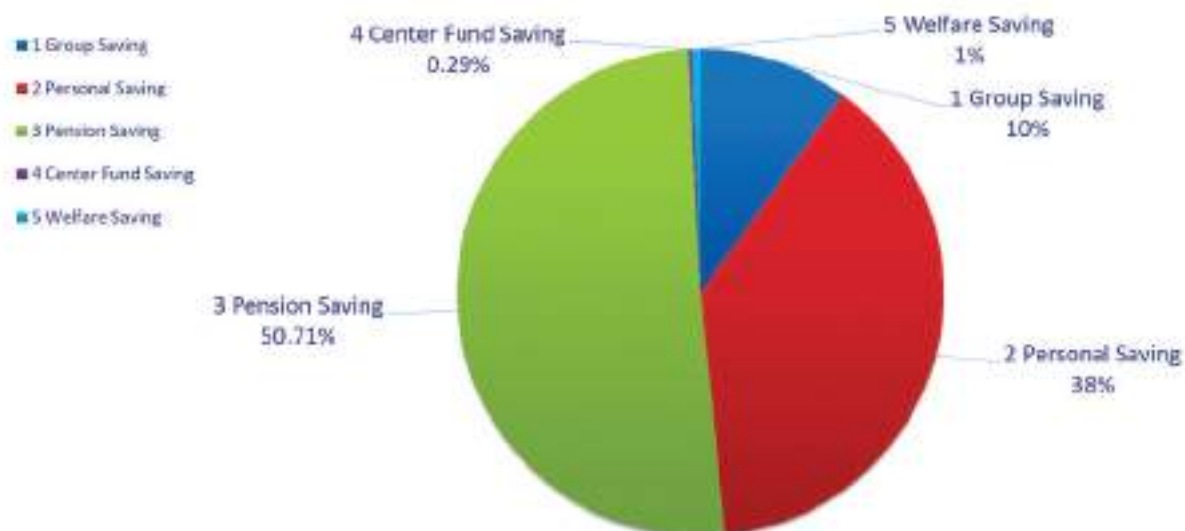


Saving Status of NESDO Nepal:

The Clients of NESDO Nepal Microfinance program deposit their small income in their different saving accounts. The saving ratio to member is quite good in the financial year 2072/2073 and this trend will continue in the coming year too. The saving balance per member is Rs.10739. The following table shows the saving composition in different financial year.

| S. No. | Particulars | Financial Years | | | | |
|--------|--------------------------|-----------------|-----------|-----------|-----------|-----------|
| | | 2068/2069 | 2069/2070 | 2070/2071 | 2071/2072 | 2072/2073 |
| 1 | Group Saving (Rs.) | 24701190 | 33508223 | 45606607 | 61111221 | 79088492 |
| 2 | Personal Saving (Rs.) | 36535561 | 63921185 | 113802608 | 194405170 | 306682773 |
| 3 | Pension Saving (Rs.) | 119353389 | 165449689 | 227007439 | 308550789 | 405647334 |
| 4 | Center Fund Saving (Rs.) | 2344198 | 2512458 | 2436737 | 2531502 | 2294353 |
| 5 | Welfare Saving (Rs.) | 1309248 | 2393511 | 1988984 | 2855113 | 3892744 |
| 6 | Total Saving (Rs.) | 184243586 | 267785066 | 390842375 | 569453795 | 797605696 |

SAVINGS COMPOSITION IN F/Y 2072/073

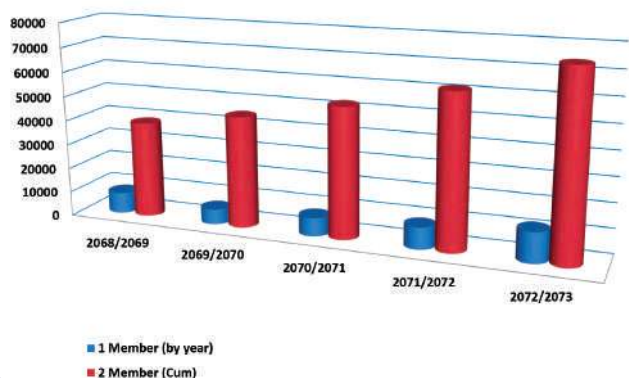


Growth of Members and Savings

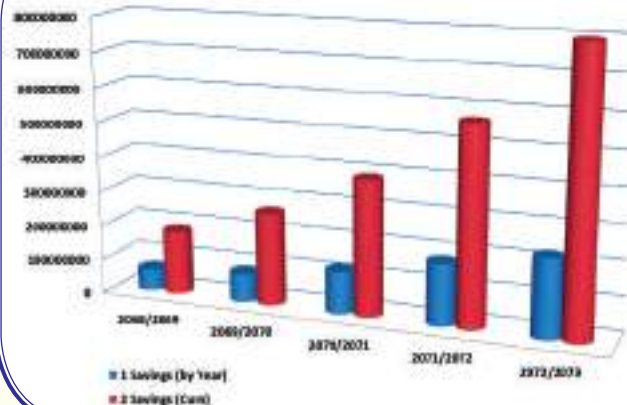
The table below shows the growth trend of members and savings during 2069-073. It also shows trend of geographical expansion of the organization as well.

| S. No. | Component | Financial Year | | | | |
|--------|-------------------------|----------------|-----------|-----------|-----------|-----------|
| | | 2068/2069 | 2069/2070 | 2070/2071 | 2071/2072 | 2072/2073 |
| 1 | Member (by year) | 8549 | 6178 | 7646 | 8964 | 12376 |
| 2 | Member (Cum) | 39102 | 45280 | 52926 | 61890 | 74266 |
| 3 | Group (Cum) | 7820 | 9056 | 10585 | 12378 | 14853 |
| 4 | Center (Cum) | 1959 | 2344 | 2807 | 3444 | 4376 |
| 5 | Branch (Cum) | 27 | 30 | 34 | 40 | 50 |
| 6 | District (Cum) | 11 | 11 | 11 | 11 | 11 |
| 7 | VDC/Municipality(Cum) | 294 | 350 | 392 | 438 | 501 |
| 8 | Savings (by Year) (Rs.) | 63654920 | 83541480 | 123057309 | 178611420 | 228151901 |
| 9 | Savings (Cum) (Rs.) | 184243586 | 267785066 | 390842375 | 569453795 | 797605696 |

MEMBERS GROWTH



SAVINGS GROWTH



NESDO NEPAL LOAN PRODUCT

NESDO Nepal continues to keep reforming its loan products according to the changing necessity of the clients so as to support and strength the socio- economic condition of the ultra-poor community. NESDO Nepal has been providing various kinds of loan in different categories without collateral to its clients. At present NESDO Nepal granted a maximum amount of Loan Rs.200000 to its clients based on group guarantee. During this fiscal year 2072/2073 NESDO Nepal disbursed (Rs.2997205859) 2997 million. The Loan Product of NESDO Nepal is broadly divided in to three categories.

A. Productive Loan

B. Social Security Loan

C. Special Loan



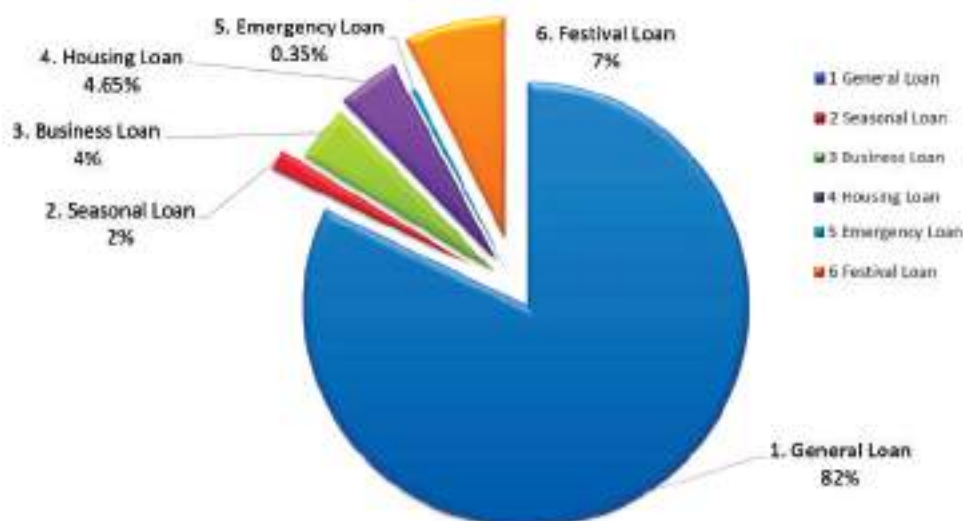
Loan Product Details

| S. No. | Particulars | Product Name | Loan Size Min-Max (Rs.) | Loan Tenure | Interest Rate (P.a) |
|--------|----------------------|----------------------------|-------------------------|-------------|---------------------|
| 1 | Productive Loan | General Loan | 50000 to 90000 | 12 months | 20% |
| | | Agriculture/Livestock Loan | 80000 to 150000 | 18 months | 17% |
| | | Business Loan | 90000 to 200000 | 18 Months | 20% |
| | | Microenterprise Loan | 100000 to 300000 | 30 Months | 20% |
| 2 | Social Security Loan | Consumable Loan | 50000 | 12 Months | 18% |
| | | Festival Loan | 10000 to 20000 | 12 Months | 16% |
| | | Emergency Loan | Up to 20000 | 12 Months | 0-15% |
| | | Senior Citizen Loan | Up to 20000 | 12 Months | 15% |
| | | Educational Loan | Up to 100000 | 12 Months | 15% |
| 3 | Special Loan | Seasonal Loan | 5000 to 30000 | 12 Months | 20% |
| | | Discipline Member Loan | Up to 50000 | 12 Months | 16% |
| | | Committed Member Loan | Up to 30000 | 12 Months | 16% |
| | | Housing Loan | Up to 200000 | 24 Months | 18% |
| | | Natural Calamity Loan | Up to 200000 | 36 Months | 16% |
| | | Greenery Promotion Loan | Up to 100000 | 24 Months | 18% |
| | | Foreign Employment Loan | Up to 200000 | 24 Months | 18% |

The table below shows the loan composition of NESDO Nepal from 2069-2073.

| S. No. | Component | Financial Year | | | | |
|--------|----------------|----------------|-----------|-----------|------------|------------|
| | | 2068-2069 | 2069-2070 | 2070-2071 | 2071-2072 | 2072-2073 |
| 1 | General Loan | 348945879 | 452264018 | 675077026 | 981664474 | 1350105271 |
| 2 | Seasonal Loan | 19321275 | 25762250 | 26759848 | 25240360 | 25308856 |
| 3 | Business Loan | 4806322 | 11145415 | 36107966 | 51735524 | 68587483 |
| 4 | Housing Loan | 630000 | 34155903 | 42407626 | 64529572 | 73401382 |
| 5 | Emergency Loan | 0 | 25000 | 373148 | 1088050 | 5793371 |
| 6 | Festival Loan | 0 | 0 | 49794725 | 62997415 | 120869124 |
| | Total Loan | 373703476 | 523352586 | 830520339 | 1187255395 | 1644065487 |

LOAN COMPOSITION IN F/Y 2072/073

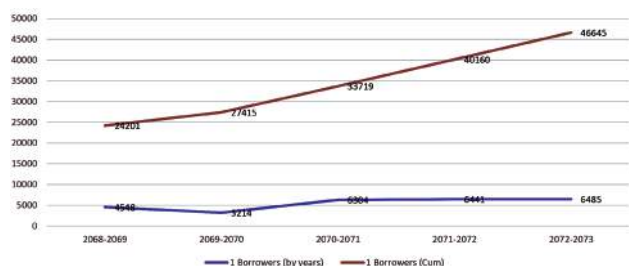


Loan Disbursement, Repayment and Outstanding

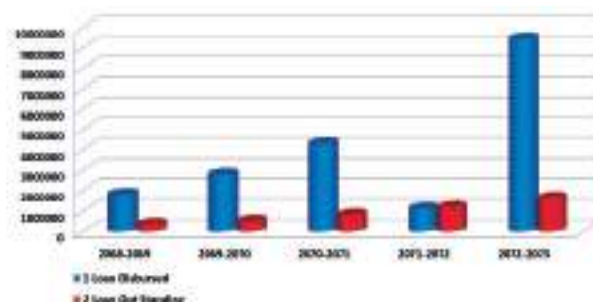
In Order to reduce poverty NESDO Nepal has been providing various types of loan to its member as per their requirement. The table below shows the growth trend of borrowers and loan outstanding during 2069-2073. During the financial year 2072/2073 NESDO Nepal disbursed Rs (Rs.2997205859) 2997 million with 99.92% recovery rate.

| S. No. | Component | Financial Year | | | | |
|--------|-----------------------------|----------------|------------|------------|------------|------------|
| | | 2068-2069 | 2069-2070 | 2070-2071 | 2071-2072 | 2072-2073 |
| 1 | Borrowers (by year) | 4548 | 3214 | 6304 | 6441 | 6485 |
| 2 | Borrowers (Cum) | 24201 | 27415 | 33719 | 40160 | 46645 |
| 3 | Loan Disbursed (by year Rs) | 696768801 | 957744533 | 1508809630 | 2164436100 | 2994449859 |
| 4 | Loan Disbured (Cum Rs) | 1823042910 | 2780787443 | 4289597073 | 1126274109 | 9448483032 |
| 5 | Loan Recovered (by year Rs) | 596719653 | 808095423 | 1201641877 | 1807701044 | 2537639767 |
| 6 | Loan Recovered (Cum Rs) | 1449339434 | 2257434857 | 3459076734 | 5266777778 | 7804417545 |
| 7 | Loan Outstanding (Cum Rs) | 373703476 | 523352586 | 830520339 | 1187255395 | 1644065487 |
| 8 | Repayment Rate | 99.98 | 99.97 | 99.98 | 99.98 | 99.92 |
| 9 | Overdue Amount (Rs) | 337322 | 644525 | 582455 | 941719 | 5959712 |

GROWTH OF BORROWERS



LOAN DISBURSEMENT/LOAN OUT STANDING

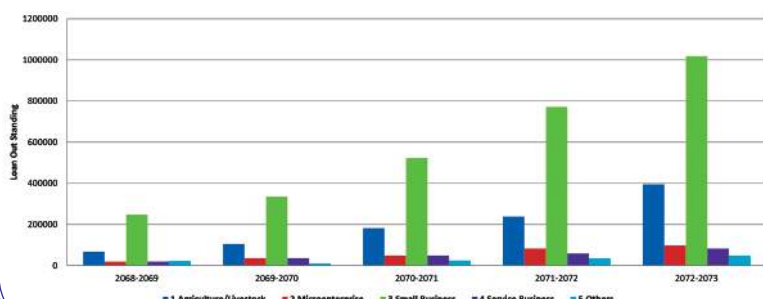


Loan by Purpose

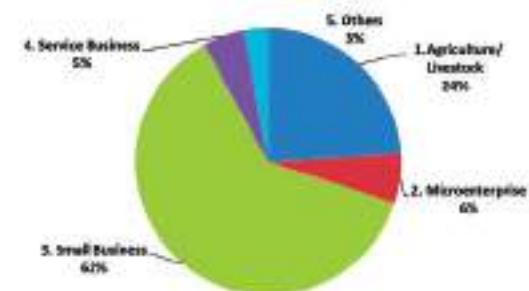
NESDO Nepal's Clients receives loan for different purpose. Most of them are related to Retail business, Microenterprise business, Agricultural activities, animal husbandry, Poultry etc. The table below shows the purpose wise loan outstanding.

| S. No | Purpose | Financial Year | | | | |
|-------|-----------------------|----------------|-----------|-----------|------------|------------|
| | | 2068-2069 | 2069-2070 | 2070-2071 | 2071-2072 | 2072-2073 |
| 1 | Agriculture/Livestock | 67266626 | 104670517 | 182714475 | 237451079 | 394575717 |
| 2 | Microenterprise | 18685174 | 36634681 | 49831220 | 83107878 | 98643929 |
| 3 | Small Business | 246644294 | 334945655 | 523227814 | 771716007 | 1019320602 |
| 4 | Service Business | 18685174 | 36634681 | 49831220 | 59362770 | 82203274 |
| 5 | Others | 22422208 | 10467052 | 24915610 | 35617661 | 49321965 |
| | Total | 373703476 | 523352586 | 830520339 | 1187255395 | 1644065487 |

PURPOSE WISE LOAN OUT STANDING



PURPOSE WISE LOAN COMPOSITION



NESDO NEPAL'S WELFARE SCHEME/MICRO INSURANCE:

NESDO Nepal provides two types of welfare scheme to its members.

1. Life and House Protection Scheme/Fund

2. Loan Security Scheme/Fund

Life and House Protection Scheme/ Fund (Micro insurance):

NESDO Nepal started this fund in 2062. NESDO Nepal observed that most of the members and their family members suffers from various common diseases and spent a lot of money for medical treatment. In most cases they use money from their business or borrow from other source which makes their economic situation worse. Groups members asked to find some solution to address these common problems. We there for came up with the idea of forming a Fund Called Life and House Protection Fund with the joint contribution of NESDO and group member. The main purpose of the creation of the fund is to support group members and their family members in case of Delivery, death, accident etc.

Methodology:

NESDO Nepal uses its branch offices to implement micro insurance. NESDO Nepal reaches its clients through its branch offices. In case of any claim of death, accident, delivery, natural disaster etc the clients inform the respective center manager who along with branch manager investigate the case. In every case groups/center recommendation is necessary to get the claim. At the same time the clients or his/her nominee has to produce necessary document. The branch manager authorized to pay the claim.

Premium:

Every member of a center has to Pay Rs.100 as premium per year. It is valid for one year only. After the completion of one year if the members do not deposit another premium of Rs.100 then they will not get the benefits.

Component:

NESDO Nepal's Micro insurance has 6 components

- ☞ Maternity Support.
- ☞ Scholarship support for client's Children.
- ☞ Family Planning Support
- ☞ Death
 - Death of the Member
 - Death of Member's husband
 - Death of family member due to lighting.
- ☞ Natural disaster Support
- ☞ Accidental Treatment Support

Scheme of Benefit

| S.No | Case | Benefits | Documents Required |
|------|---|---------------------|--------------------|
| 1 | Maternity Support (for 1 st & 2 nd child) | Rs 1000 each | Birth Certificate |
| 2 | Members Death* | Rs.2500 to Rs.4000 | Death certificate |
| 3 | Member's Husband Death* | Rs.5000 to Rs.8000 | Death Certificate |
| 4 | Death by Lightening | Rs.1000 | Death Certificate |
| 5. | Natural Disaster Support | Rs 2000 | Police/VDC Report |
| 6. | Accidental Treatment Support | Rs.1000 to Rs.4000 | Medical Report |
| 7. | Scholarship support for (Girl) * | Rs.1500 to Rs.1800 | Mark sheet |
| 8 | Scholarship support for (Boy) * | Rs.1200 to Rs. 1440 | Mark sheet |
| 9 | Family Planning Support for both | Rs. 500 Each | Medical Report |

*Amount paid in case of member/Member's husband death the support amount will increase Rs.300 per year.

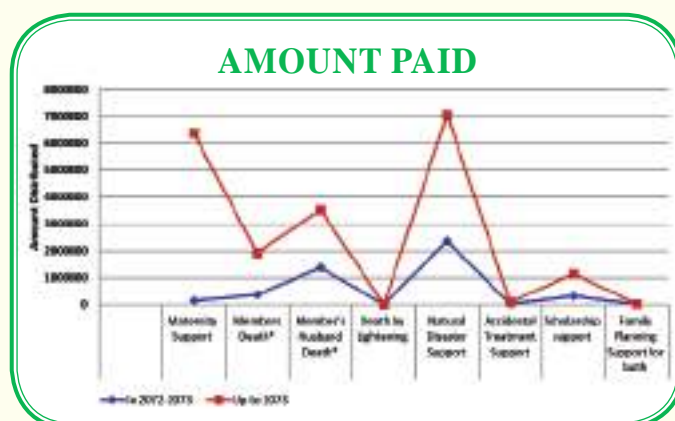
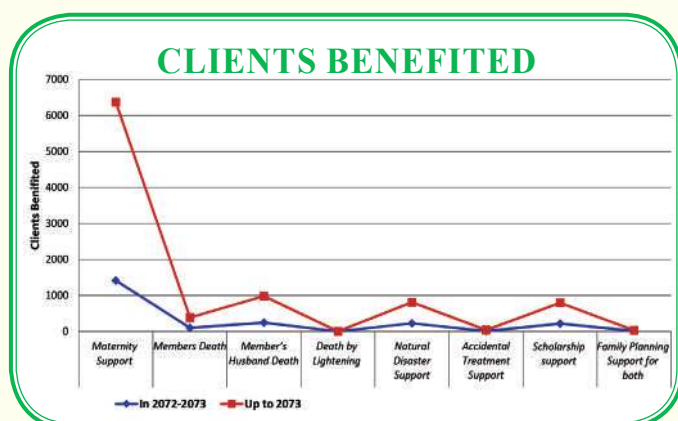
*In case of scholarship support if the client's children get more than 80% marks in high school certificate examination, Rs.1500 for girl child and Rs.1200 for boy and after that up to master level 60% Marks is necessary for getting Rs.1800 for girl and Rs.1440 for boy.

Present Status:

The clients found this product as an important tool for their protection against delivery, accident, and work as safety-nets against disasters. The table below shows the present status.

| S. No | Component | No. of Claims Met | | Amount Paid (Rs.)* | |
|-------|---|-------------------|------------|--------------------|------------|
| | | In 2072-2073 | Up to 2073 | In 2072-2073 | Up to 2073 |
| 1 | Maternity Support (for 1 st & 2 nd child) | 1413 | 6374 | 141300 | 6374000 |
| 2 | Members Death* | 100 | 384 | 363250 | 1917370 |
| 3 | Member's Husband Death* | 246 | 982 | 1371650 | 3520650 |
| 4 | Death by Lightening | 1 | 1 | 1000 | 1000 |
| 5 | Natural Disaster Support | 226 | 808 | 2361805 | 7061093 |
| 6 | Accidental Treatment Support | 9 | 40 | 17000 | 85000 |
| 7 | Scholarship support | 218 | 794 | 317400 | 1141410 |
| 8 | Family Planning Support for both | 14 | 29 | 7000 | 19000 |
| | Total | 2227 | 9412 | 4580405 | 20119523 |

(Rs)* Nepali Rupees



Loan Security Scheme/Fund.

NESDO Nepal started this fund/scheme in 2062. We observe that after the death of the client due to accident or by any reason it is very difficult for the family member to repay the loan. As we disburse the loan on group guaranty the group member also unable to repay the loan of the deceased. The family members as well as the Groups members asked to find some solution to address this problem. We there for came up with the idea of forming a Fund Called Loan Security fund with the joint contribution of NESDO and group member. The main purpose of the creation of the fund is to support group members and their family members in case Members death. In order to get these benefits the nominee of the client has to produce death certificate and center recommendation letter. The member will contribute 1% of the disbursed loan amount and the remaining 90% is contributed by the Organization. During this FY 2072/2073 total loan waived out is Rs.2119605 of 81 clients and so far the total loan waived out is Rs.6162393 of 305 clients.

Benefits:

- ☞ In case of member's death the remaining installment along with the interest will fully waived out.
- ☞ The savings of the deceased will return to his/her the nominee.



REMITTANCE SERVICE:

The remittance has become a formidable input for revitalizing the country's economy. Especially the rural economy gets a boost when the family members of our clients send money home. The remittance service is operated through all the branches of NESDO Nepal. For this purpose NESDO Nepal has properly equipped all its branches mostly located in the rural area. The remittance service facilitates the local clients to collect their money from the nearby branch offices of NESDO Nepal. We are determined to provide quick and reliable remittance services by collaborating with different remittance agency. During this FY 2072-2073 193 clients are benefited and Rs. 6.56 million was distributed through the remittance service. Following are the remittance partner of NESDO Nepal.



HUMAN RESOURCES:

Efficient human resources is a key to every organization's success. It is very much important for every organization to have a good human resource to implement its activities to achieve its goal. NESDO Nepal always gives due importance to maintaining a high quality of human resource. NESDO Nepal recruits professional staff on a competitive basis through advertisement in the daily newspaper & FM radio. Most of the NESDO Nepal's fields are located in very remote hilly areas of Nepal. In spite of that NESDO Nepal's staffs are maintaining very good performance by their hard work. NESDO Nepal has a good staff performance evaluation system according to which the performance of every staff is evaluated at the end of every year based on target and achievement. At the end of the year staffs as well as best performing branch office are rewarded for their best performance in different categories. NESDO Nepal always follows an inclusive staff selection process through which women, poor, dalit janajati & BCN candidates have been selected. At present% of total staff are female% are dalit janajati etc.

Pre-service Training:

After staff recruitment the Branch manager and the center-manager undergo intensive training on group-management, basic principles of microfinance, saving & credit rules, office management, accounting, reporting and monitoring for eight months. The objective of this training is to develop the capacity of staff so that they can implement the program activities efficiently. After successfully completing the training by fulfilling certain criteria they are appointed as the BM/Center-manager of NESDO Nepal. 11 branch managers and 58 center managers were recruited and provided pre-service training in 2072-073. The following table depicts the human resource composition of NESDO Nepal.

| S.No | Designation | Male | Female | Total |
|------|------------------------|------|--------|-------|
| 1. | Executive Chief | 1 | - | 1 |
| 2. | Department Chief | 3 | 2 | 5 |
| 4. | Senior Officer | 1 | - | 1 |
| 5. | Program Manager | 1 | - | 1 |
| 6. | Junior Officer | 1 | 3 | 4 |
| 7. | Branch Manager | 32 | 18 | 50 |
| 8. | Center Manager | 29 | 117 | 146 |
| 9. | Trainee Center Manager | 2 | 8 | 10 |
| 10. | Store Keeper | - | 1 | 1 |
| 11. | Runner (Messenger) | - | 46 | 46 |
| 12. | Driver | - | - | - |
| 13. | Security | 1 | - | 1 |
| | Total | | | |



Training, Workshop and Observation

NESDO Nepal Provides training to its own staff for the successful implementation of its microfinance programmes. As we know that NESDO Nepal is specially working with the ultra-poor families and every day the branch manager as well as the center manager interact with the client on different issues in the field level. So the training are intended to enhance their strategic and operational skill with sound understanding on different issues relating to poverty alleviation and income generation of the poor people. At the same time NESDO Nepal sends its official for different training program organized by external agencies. NESDO Nepal organized various training and workshop for it staff and clients.

In-house Training and Work Shop Program in FY2072/2073

| S. No | Training/Workshop | No Of Program | Participant | Organizer |
|-------|---|---------------|-------------|-------------|
| 1 | Branch Level Planning Workshop | 1 | 186 | NESDO Nepal |
| 2 | District level Progress Review Workshop | 8 | 182 | NESDO Nepal |
| 3 | BBN Project Orientation Workshop | 1 | 6 | NESDO Nepal |
| 4 | Pre-Service Training | 1 | 58 | NESDO Nepal |
| 5 | Half-Year Progress Review Workshop | 1 | 55 | NESDO Nepal |
| 6 | Trainee Mid-term Progress Review Workshop | 1 | | NESDO Nepal |
| 7 | Microfinance Mgt & Leadership Dev. Training | 1 | 23 | NESDO Nepal |
| 8 | Leadership Development for Youth Training | 1 | 24 | NESDO Nepal |
| 9 | Board Level Interaction Workshop | 1 | 15 | NESDO Nepal |
| | Total | 16 | 549 | NESDO Nepal |

NESDO Nepal's Staff participation in External Trainings & Workshops

| S.No | Training/Workshop | Venue | Organizer |
|------|-----------------------------------|---------|-----------|
| 1 | Branch Management Training for BM | KTM | CMF |
| 2 | Micro Enterprise Leanding | KTM | FMDBL |
| 3 | Access to Finance | KTM | SAKCHAM |
| 4 | Account Management Training | Chitwan | BBN |
| 5 | TOT on Social Mobilization | Chitwan | BBN |
| 6 | TOT on Social Mobilization | Butwal | BBN |
| 7 | ECEC facilitator TOT | KTM | BBN |
| 8 | Review and Planning Workshop | Butwal | BBN |



Member's Skill Development Training

NESDO Nepal has been providing different types of skill development training for its clients and for its family members for enhancing their functional skill through which they can earn additional income as well as manage their venture effectively and efficiently. These are mainly vegetable and fruits gardening, cutting and tailoring, Cattle rearing, Poultry farming Goat rearing, enterprise development, business management etc. Following are the trainings provided during the FY2072/2073.

| S.No | Training Name | No Of Program | Participant | Organizer |
|------|---------------------|---------------|-------------|-----------------|
| 1. | Lapsi Candy Making | 10 | 350 | NESDO Nepal |
| 2. | Agar Batti Making | 10 | 170 | NESDO Nepal |
| 3. | Vegetable Farming | 35 | 850 | NESDO Nepal/DAO |
| 4. | Pig Rearing | 15 | 250 | NESDO Nepal/DVO |
| 5. | Goat Rearing | 10 | 100 | NESDO Nepal/DVO |
| 6. | Safer Mother Hood | 20 | 280 | NESDO Nepal/DHO |
| 7. | Cow/Buffalo Rearing | 12 | 150 | NESDO Nepal/DVO |
| 8. | Business Management | 10 | 150 | NESDO Nepal |
| 9. | Poultry Farming | 15 | 250 | NESDO Nepal/DVO |



Exposure Visit

NESDO Nepal organizes internal and external exposure visit for its officials in view of sharing knowledge and experiences with the high performing organization in different part of the world.

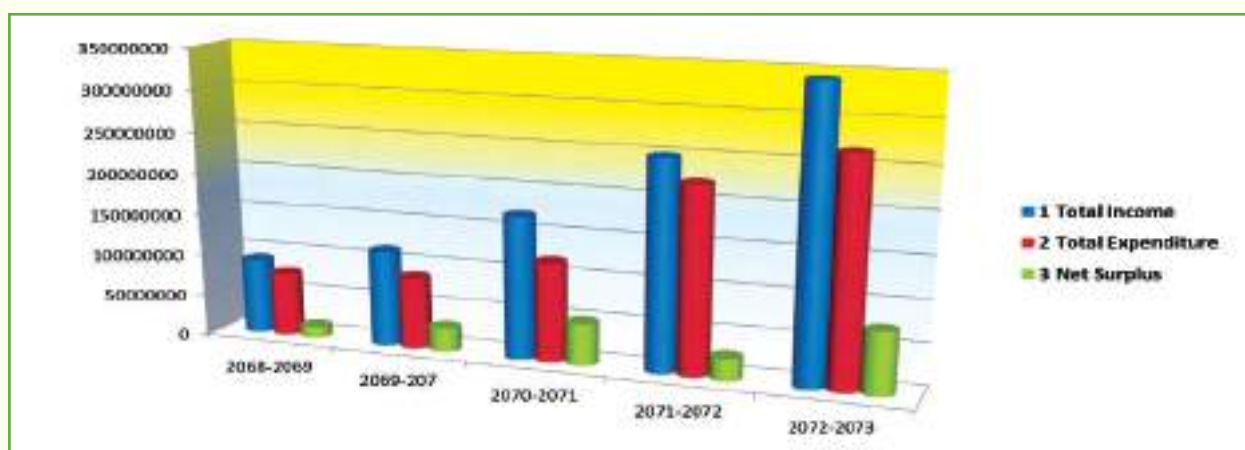
| S.No | Exposure Visit | Venue | Organizer |
|------|------------------------------|------------|-------------|
| 1. | Exposure Visit to Bangladesh | Bangladesh | NESDO Nepal |
| 2. | Exposure to India | India | NESDO Nepal |
| 3. | | | |



FINANCIAL DATA OF NESDO NEPL FOR THE LAST FIVE YEARS

| S. No | Particulars | Financial Year | | | | |
|----------------------------------|---------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | | 2068-069 Amount Rs. | 2069-070 Amount Rs. | 2070-071 Amount Rs. | 2071-072 Amount Rs. | 2072-073 Amount Rs. |
| 1. | Reserves And Funds | 105934819 | 166471252 | 263328563 | 422492843 | 659146025 |
| 2. | Borrowings | 162343798 | 193108152 | 274582286 | 334608212 | 381416768 |
| 3. | Deposit Liabilities | 184243586 | 267785066 | 390842375 | 569453795 | 797605696 |
| 4. | Other liabilities | 14747016 | 19592013 | 22838689 | 25580800 | 31426479 |
| 5. | Loan Loss Provision | 15162178 | 21552847 | 30639463 | 41730020 | 43618460 |
| Total Capital Liabilities | | 482431397 | 668509330 | 982231376 | 1393865670 | 1913213429 |
| 1. | Bank Balance | 76650258 | 94291098 | 105357097 | 151999593 | 212761803 |
| 2. | Cash Balance | 1722 | 109733 | 347451 | 102435 | 562635 |
| 3. | Loan Advances | 373703476 | 523352586 | 830520339 | 1187255395 | 1644065487 |
| 4. | Fixed Assets | 30529205 | 30354389 | 35760574 | 39400855 | 41022472 |
| 5. | Deposit& Advance | 1290206 | 20060025 | 8324179 | 13324466 | 12957924 |
| 6. | Investment | 0 | 0 | 1388220 | 1238220 | 1238220 |
| 7. | Stationery Stock | 256530 | 341498 | 533516 | 544706 | 604891 |
| Total Assets | | 482431397 | 668509330 | 982231376 | 1393865670 | 1913213429 |

| S. No | Particulars | Financial Year | | | | |
|----------------------------|----------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | | 2068-069 Amount Rs. | 2069-070 Amount Rs. | 2070-071 Amount Rs. | 2071-072 Amount Rs. | 2072-073 Amount Rs. |
| 1. | Other Income | 17605836 | 24226748 | 35266192 | 49671997 | 67744427 |
| 2. | Grant Income | 4571304 | 899018 | 3739032 | 2515838 | 1345004 |
| 3. | Grant Income(EAFS) | 3645870 | 2433285 | 0 | 0 | 0 |
| 4. | Grant Form Other MF | 87900 | 0 | 0 | 0 | 0 |
| Total Income | | 91747442 | 115584916 | 171157548 | 249959359 | 343473063 |
| 1. | Interest Expenses | 30342426 | 39539820 | 52032666 | 68282302 | 90866783 |
| 2. | Staff Expenses | 19292029 | 28308128 | 36692178 | 46018884 | 66512322 |
| 3. | Office Operating Expenses | 8916119 | 9142914 | 15951539 | 90394932 | 101900875 |
| 4. | Provision for Loan loss | 6757468 | 6390669 | 9086616 | 11090557 | 1888440 |
| 5. | Program Expenditure | 4888171 | 1297939 | 3534462 | 2616208 | 1106540 |
| 6. | Depreciation | 1408113 | 1788451 | 2645432 | 4560081 | 5542300 |
| 7. | Institutional Pension Exp. | 5472000 | 0 | 0 | | 0 |
| Total Expenditure | | 77076326 | 86467921 | 119942893 | 222962964 | 267817260 |
| Net Surplus/Deficit | | 14671116 | 29116995 | 51214656 | 26996395 | 75655803 |
| Total | | 91747442 | 115584916 | 171157548 | 249959359 | 343473063 |



“Fighting Against Poverty Since 2052”



Sunita | Parbat

Sunita Bogati was born in 2041 in Majphant VDC of Parbat district. There are eight member in her family. Her eight members' family fully depend upon farming. It is very difficult for them to meet their both ends. Despite difficulties Sunita completed her high school level and admitted to +2 in a nearby college. Her father always supported her in study. At the age of 19 she got married to Mr. Mahendra of Maygdi district. Mr. Mahendra is also from a farmer's family. His family depends on farming and they cultivate vegetables and sell them in a nearby market. After marriage sunita lost her father and mother in-law in a quick interval. After in-laws death the joint family of Mahendera separated and there is no income source of Mahendra to maintain his family. Tensions and uncertainties inflicted in her life. The burden of the family further increased as two children born to them. He decided to go abroad for employment, but it was not so easy. Finally they postpone the idea of going abroad and decided to stay in the village for vegetable farming. Due to lack of fund she cannot start her farming as she wished. The commercial bank did not provide loan as they have not sufficient collateral in their name. They got entangled in to a web of hardship, freedom from which could only be found till Sunita meets a NESDO Nepal Staff. It was a sheer chance that matured into success. After listen everything about NESDO Nepal from the branch manager, she felt motivated to become a member of NESDO Nepal. Then she attained the 7 days pre-group training in her village along with other 14 women. After completing the training she takes Rs.20000 loan for vegetable cultivation. She invest the amount in vegetable cultivation that paid up and encouraged her to make more investment in vegetables. Then she took Rs.30000 loan and gradually her loan celling increases to Rs.150000 as per the volume of her business. She prepared organic manure out of domestic waste, unusable parts of fruits and vegetable, debris in kitchen. She used the organic manure in her vegetable which improve the soil fertilities at the same time increase the vegetable production. Now they cultivated various types of vegetable and it also create an employment opportunity for her husband. The demand for their vegetable increase in the market as they use organic manure. Her spirit and believe in herself were raised with NESDO Nepal by her side. Now her family lived in a house that has been well-furnished and has improved latrine facilities. Her two children going to an English boarding school with faces beaming with smiles. The days of old sufferings are now just memories. The Success of Sunita earned for her an elevated status in the locality.

Smile



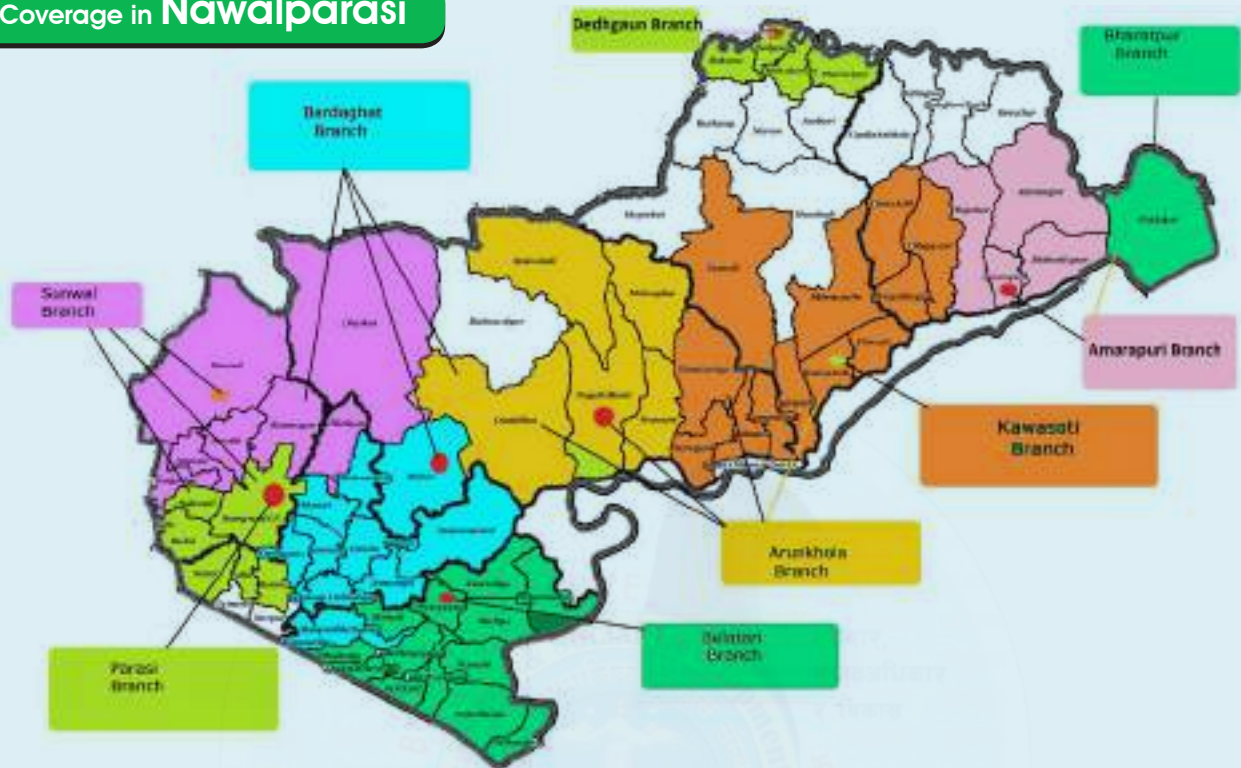
Santa | Walling

Shanta Khand was born in Marlangkot VDC of Syangja District. The entire family of Santa depends upon her father for living. As a farmer it is very difficult for Santa's father to maintain his seven members' family. As we know poverty irresistible traveller and so it has its reaches to all area including Marlangkot VDC. Due to poverty Shanta was unable to continue her study. At the age of 20 she got married to Chandra Bahadur of jogithum VDC of Syangja district. Her husband did not have any formal education to look for a good job nor is he a skilled worker in any trade. He could not find any employment in the locality or around. That drove him for sundry places to earn something for the family. He then took loan a from the local money lender and go to abroad for earning. But life is not a bed of roses. After spending sometimes in abroad he returns to Nepal with a small amount of money, hard to repay his early loan. Now Shanta felt that Poverty is a perpetual reality for her .She had no idea that this can ever be confronted or eliminated. The burden of the family further increased as a child born to them. Shanta wants to undertake a move that promises a secure future. One day an official from NESDO Nepal passed a piece of information about the prospect of some amount of loan to start a business. Next day she met the NESDO Nepal Staff and asked for help. The branch Manager clarified every things to Shanta .Shanta has come to learn how to combat this menace with the assistance from an organization like NESDO Nepal. Shatnta understood that she could start a small business in which she has some skill while the family members can also lend some useful hands. The domestic meeting ended up with a "yes" for the receipt of a loan from NESDO Nepal. Then she asked for Rs.20000 loan which was dully granted. After receiving the loan she started a small poultry business. Her husband also help in her business. As her business paid-up, she took additional loan of Rs.150000/ for the expansion of her business. Her business gradually increase and she opened a fresh house in walling market where her husband selling the chicken and meat. In addition to that she started trading of some grocery items from a Kirana stores opened in his house. From then on it's a story of success rolling on. It is surprising and heartening to observe her spiral success. Shanta is now a well-known person in the locality. Now she lives a life of comfort. Memories of sheer hardship still haunt her from time to time. Now her son doing fairly well in the school. Now Shanta is a source of inspiration for the poor people of the locality. It is the strong determination and willpower of shanta which makes her what she is today. Shanta's talent of entrepreneurship has now brought smiles to many.

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MICRO FINANCE COVERAGE AREA DISTRICT/VDC WISE

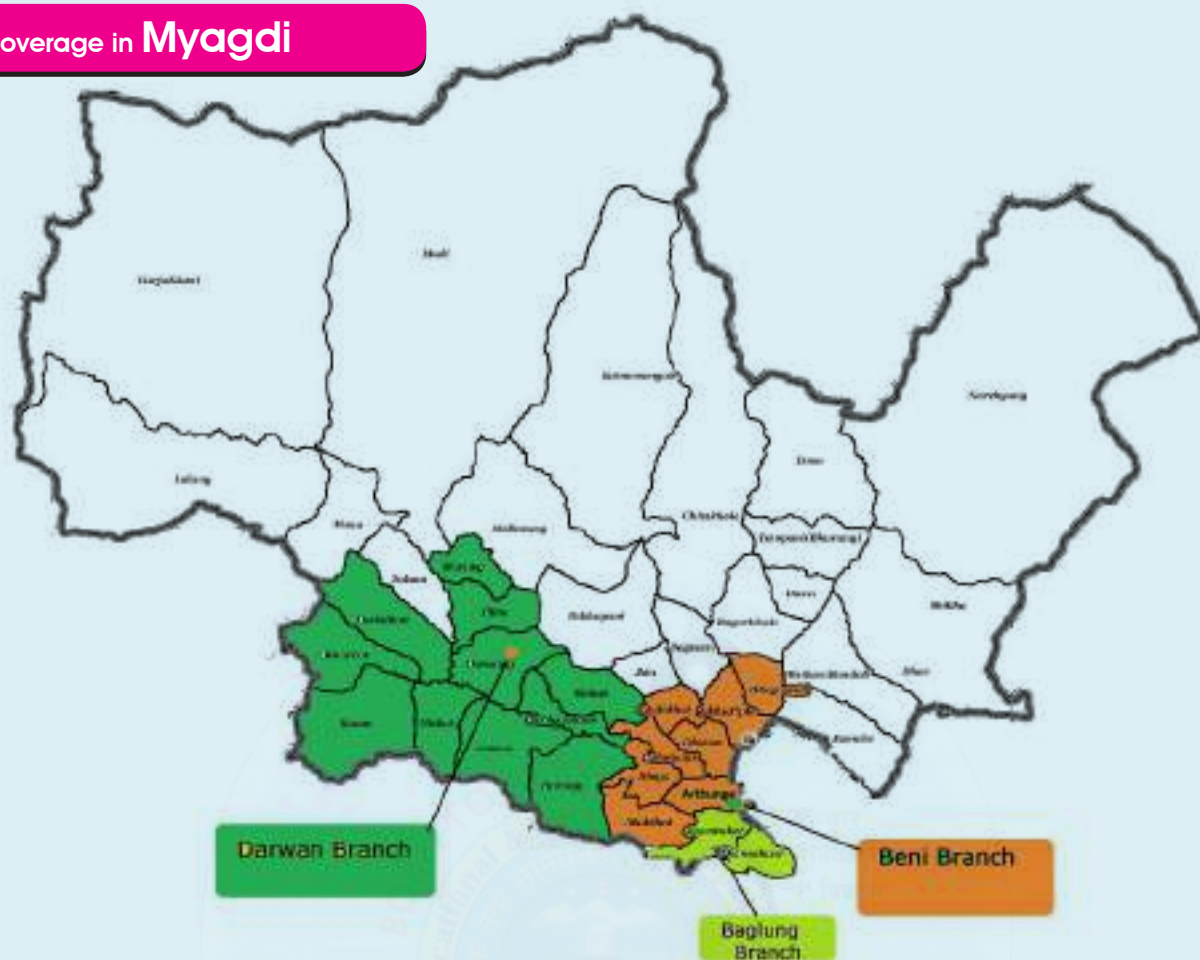
Coverage in Nawalparasi



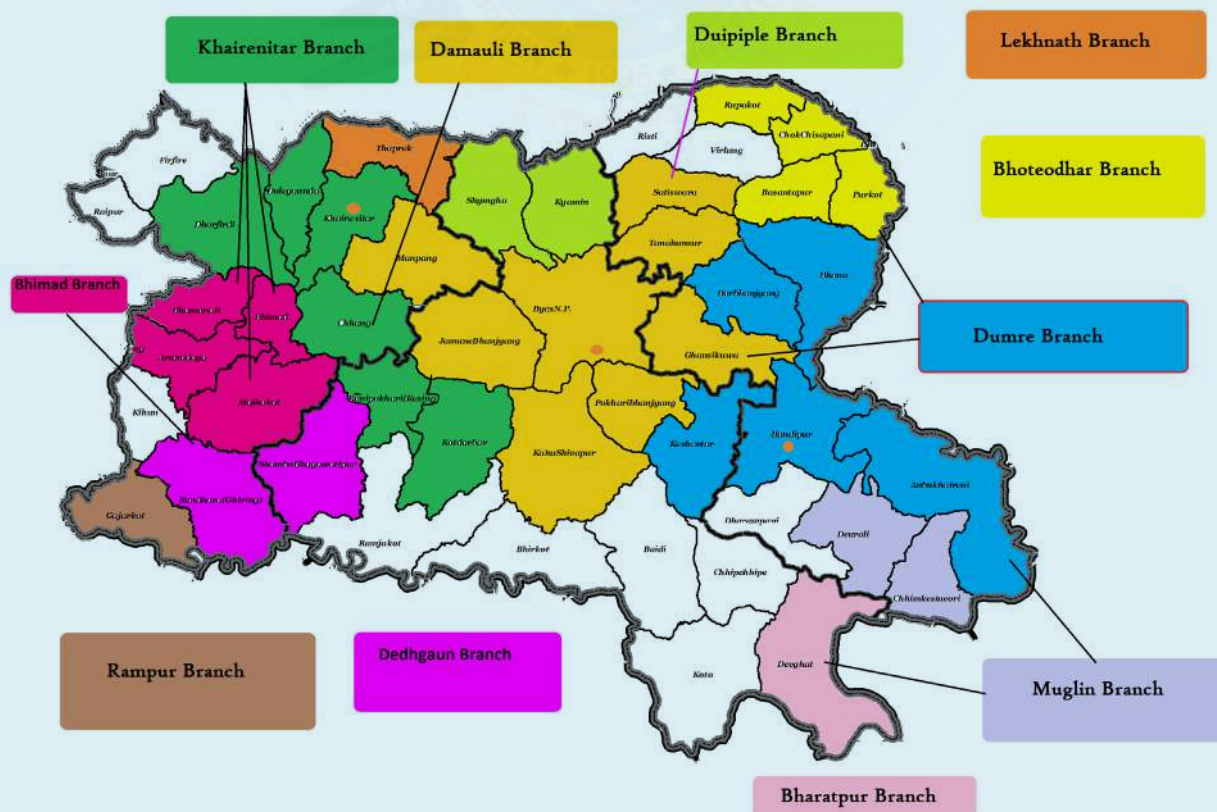
Coverage in Chitwan



Coverage in Myagdi

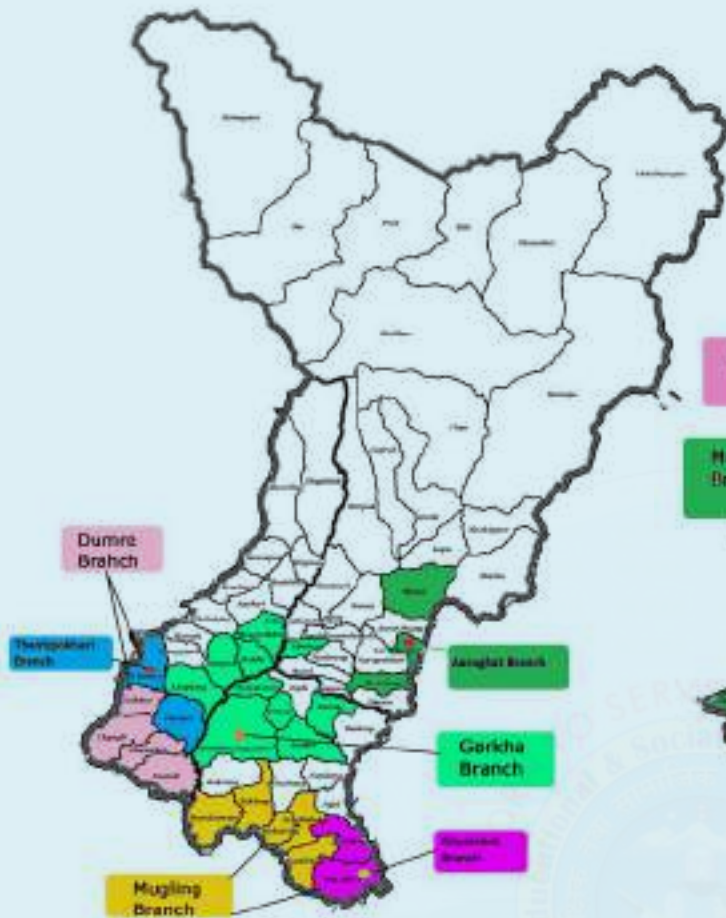


Coverage in Tanahun

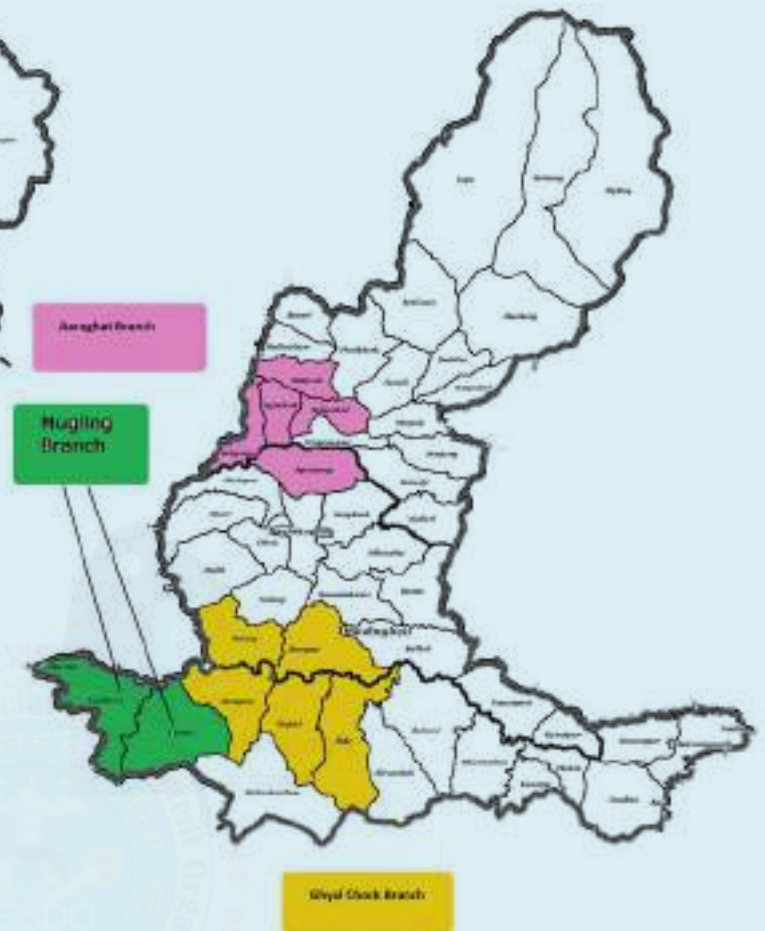


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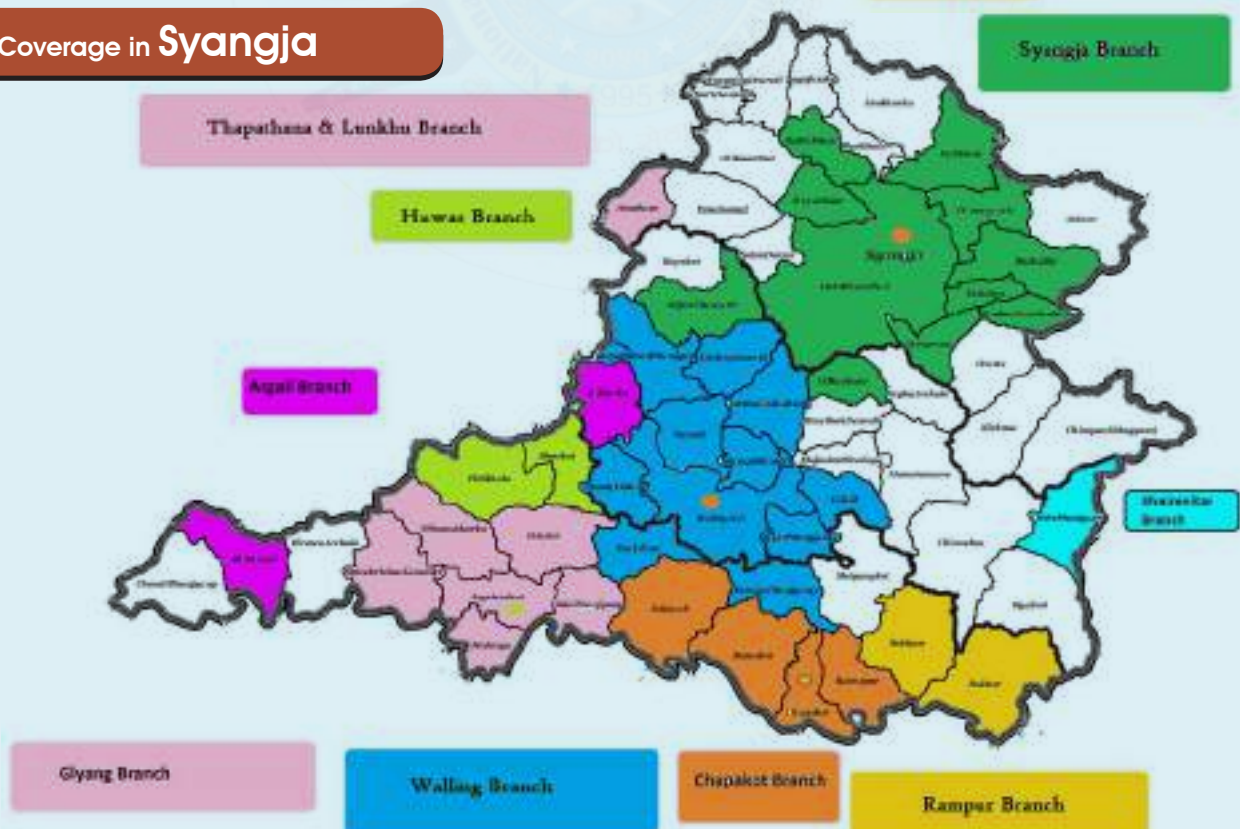
Coverage in Gorkha



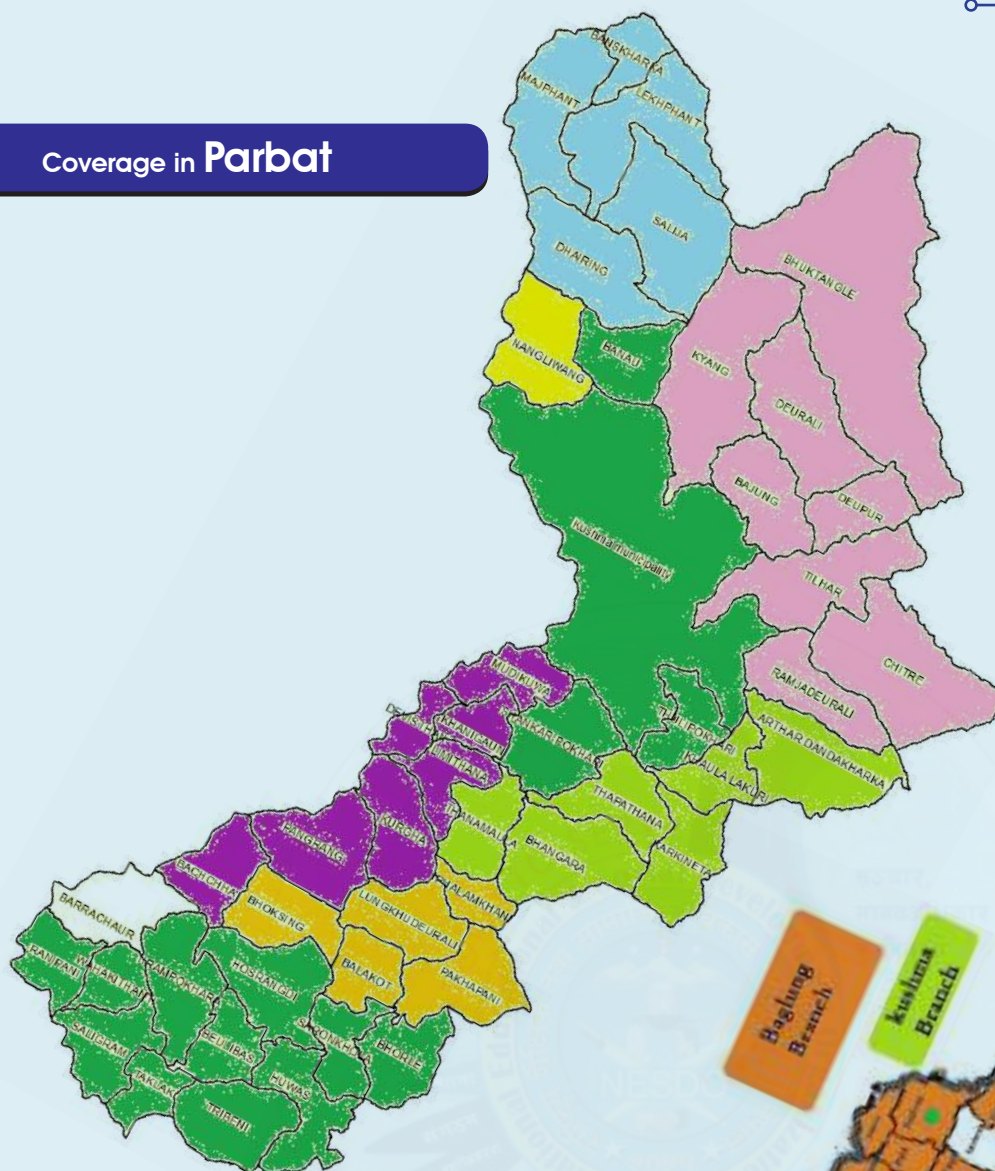
Coverage in Dhading



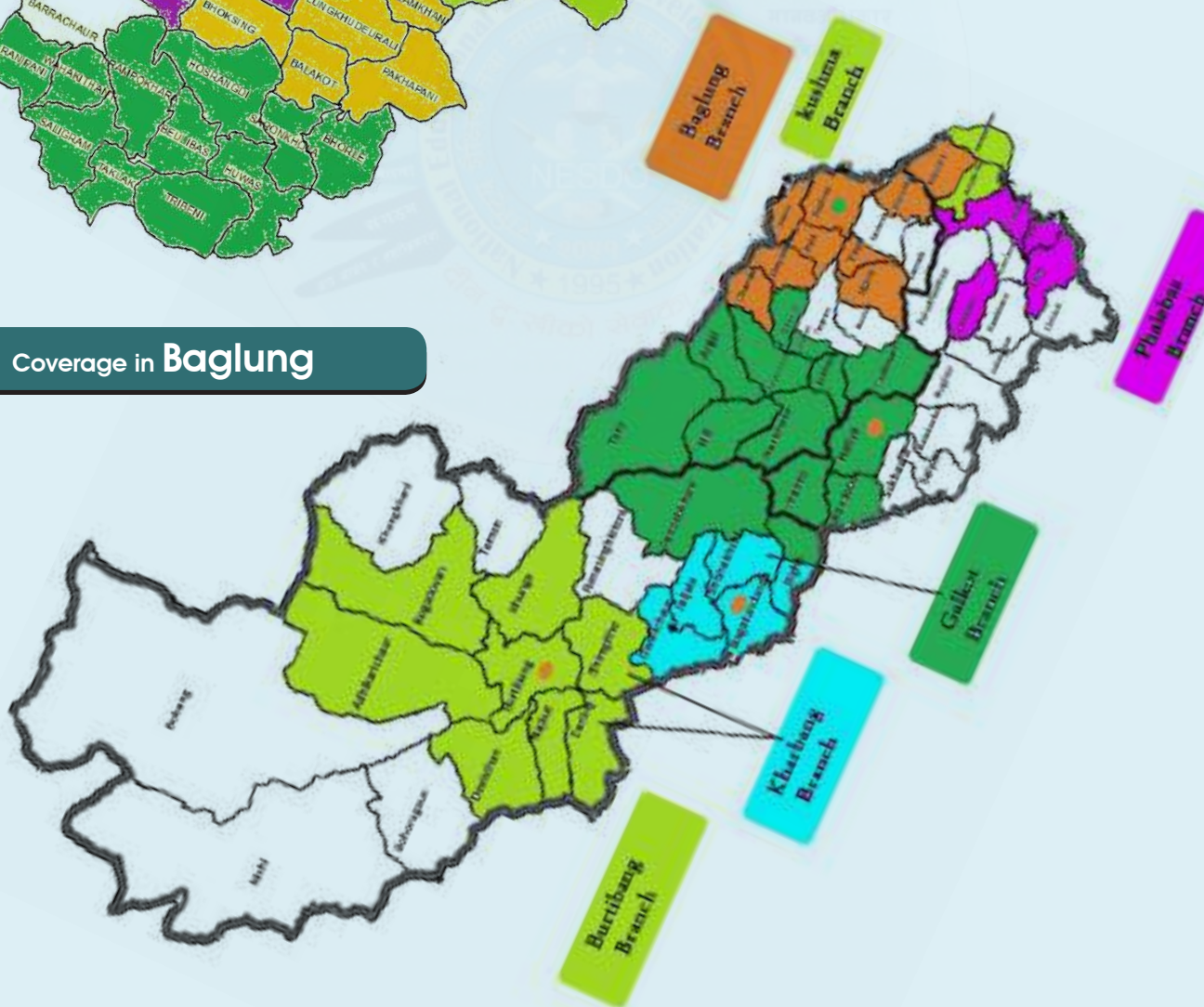
Coverage in Syangja



Coverage in Parbat

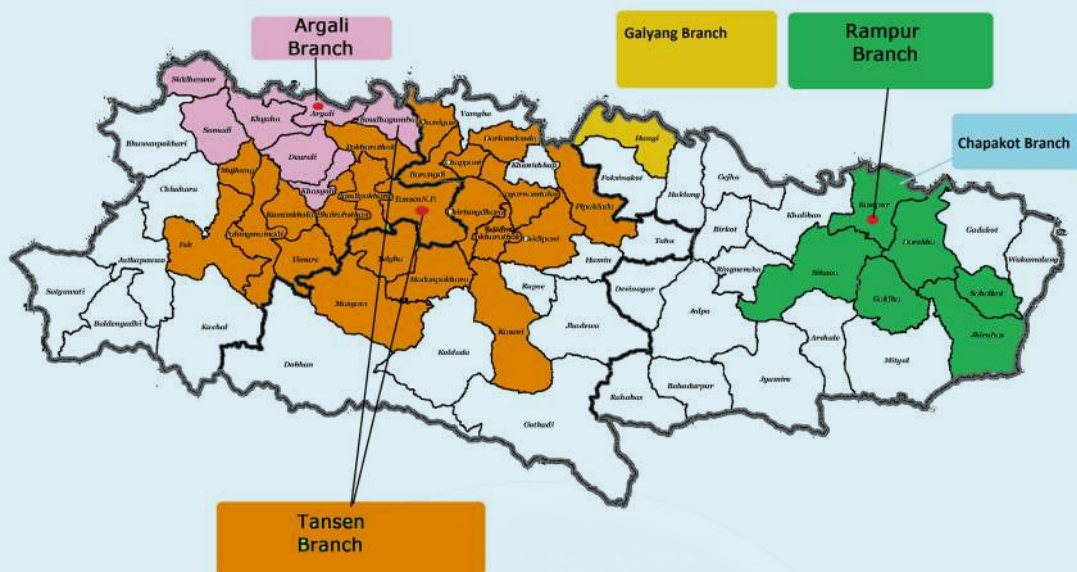


Coverage in Baglung



“Fighting Against Poverty Since 2052”

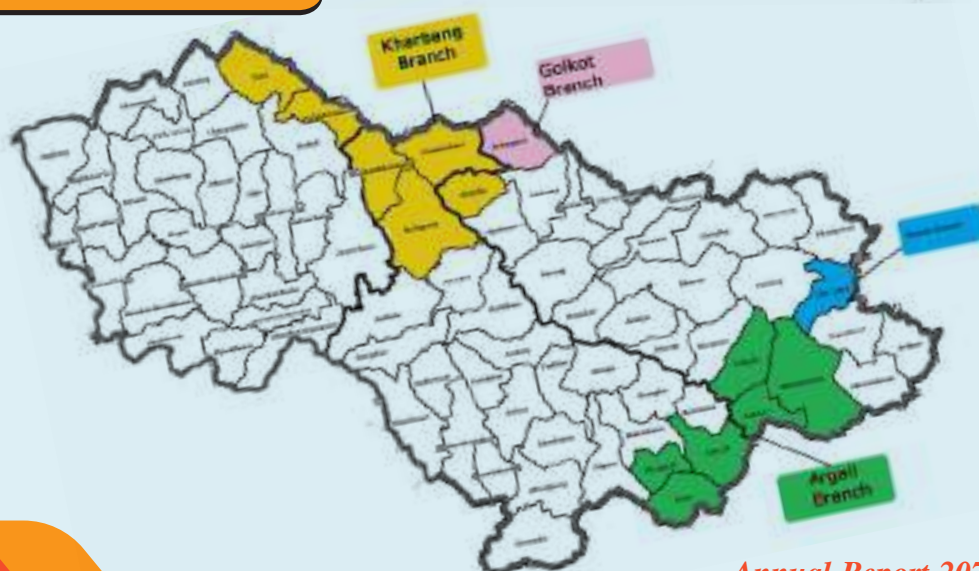
Coverage in Palpa



Coverage in Makwanpur



Coverage in Gulmi



Coverage in Kaski

Coverage in **Rupendehi**

Coverage in Lamjung



Community Development Program

From its inception NESDO Nepal has been carried various community development program for the ultra-poor and under privileged communities to uplift there living condition in collaboration with different national and international donor agency. NESDO Nepal has been performing community development activities in various sector like Health & Drinking water, sanitation, education, forestry management and environment protection, agriculture, biodiversity conservation, child labor and many more. Following table shows the community development program implemented by NESDO Nepal.

PAST PROGRAM:

| S.No | Program/Project's Name | Started | Completed | Period | Donor/Support |
|------|---|--------------|--------------|----------|------------------|
| 1. | HIV/AIDS awareness Program | 2053 Sarwan | 2056 Posh | 4 years | WI-Come Ktm. |
| 2. | Non-formal Education Program | 2053 Posh | 2056 Ashad | 3 years | PACT & HMG |
| 3. | Self-Help Promotion Project | 2053 Marga | 2058 Posh | 5 years | GTZ/NGO-FP |
| 4. | Micro Credit Project for Women | 2053 Sarwan | 2056 Ashad | 3 years | ADB/CECI/HMG |
| 5. | Rural Infrastructure Dev. Program | 2054 Sarwan | 2055 Chaitra | 2 years | GTZ/FFW |
| 6. | Bridge Building at Local Level | 2054 Aswan | 2055 Ashad | 2 years | HELVETAS/BLL |
| 7. | Sustainable Soil Management Program | 2054 Sarwan | 2057 Ashad | 3 Years | SDC/SSMP |
| 8. | Community Forestry Literacy Prog. | 2056 Aswan | 2056 Chaitra | 9 Month | NUKSP |
| 9. | Community D/W, Health & Sanitation Prog. | 2055 Sarwan | 2057 Chaitra | 2 years | Water Aid/ NEWAH |
| 10. | Water Supply, Health & Sanitation | 2054 Baisakh | 2062 Ashad | 8 years | RWSS Fund Board |
| 11. | Rural Sanitation Program. | 2056 Sarwan | 2067 Ashad | 7 year | FINIDA/DDC |
| 12. | Brighter Future Program | 2059 Posh | 2065 Ashad | 6 years | World Education |
| 13. | Community Forestry Animation | 2059 Jestha | 2068 Ashad | 10 years | DFID/LFP-DFO |
| 14. | Community School Support Program | 2061 Baiskh | 2063 Chaitra | 2 years | WB-CSSP |
| 15. | Anti Tobacco Awareness Campaign | 2061 Baiskh | Continue | 8 years | RESPHC |
| 16. | SM Project and EAP | 2063 Sarwan | 2070 Ashad | 9 years | DFID/NSMP, GoN |
| 17. | New Nepal-Model Village Program | 2063 Posh | Continue | 6 years | Inst. Core Fund |
| 18. | Customary Business Promotion | 2064 Sarwan | 2066 Ashad | 2 years | World Bank/PAF |
| 19. | Disable Social Inclusion Program | 2064 Posh | 2067 Ashad | 3 years | INF/PFR |
| 20. | CAFAAG Re-integration Program | 2065 Magh | 2068 Ashad | 3 years | UNICEF/WE |
| 21. | Peace Building Support Program | 2065 Magh | 2068 Ashad | 3 years | UNICEF/WE |
| 22. | RWSS/WASH Program | 2067 Sarwan | 2069 Ashad | 3 years | GON/FINIDA |
| 23. | EAFS Project | 2067 Ashad | 2069 Kartik | 2 years | NRB/UNCDF/ UNDP |
| 24. | CFUGs Social Mobilization Program | 2068 Bhadra | 2069 Ashad | 9 Month | UK Aid/IFP/RN |
| 25. | Micro Enterprise Promotion | 2070 Sarwan | 2071 Sarwan | 9 Month | DFID/FINIDA/SDC |
| 26. | Social Mobilization Program | 2068 Sarwan | 2070 Ashad | 1 Years | DDC/DGLSP |
| 27. | MSFP /Micro Enterprise Promotion in CFUGs | 2070 Sarwan | 2072 Chaitra | 2 Years | MSFP/Libird |

CURRENT PROGRAM:

| | | | | | |
|----|---------------------------------|-------------|----------|----------|-----------|
| 1. | Micro Finance Service for Poor. | 2057 Kartik | Continue | 11 years | NRB/ RMDC |
| 2. | Better Brick Nepal (BBN) | 2072 Ashoj | Continue | 1 year | BBN |

Past Projects/Programs

Insight View

The following tables show various community development programs implemented by NESDO, Nepal in coloboration with different international & national donor agency. The table depicated the insight view of description of the project, types of sevice render & the major outcomes achieved.

| Project Name: | Self Help Promotion Project |
|---|---|
| Project location (Districts): 7 VDCs of Parbat District | Project start date: Mansir, 2053 (month/year) |
| Name of client: <ul style="list-style-type: none"> Women, Dalit and Janajaati Ultra Poor, marginalized, Deprived and Excluded People | Project completion date:- Posh, 2058 |
| Type and detailed narrative description of project: <ul style="list-style-type: none"> Awareness creation about poverty Survey, analysis and target group identification, Group formation, training and capacity building of poor community Saving and credit mobilization Institutional development of group Revolving support and mobilization | NESDO, Nepal provided service as a lead organization: |
| Nature of service provided: <ul style="list-style-type: none"> Social Mobilization and Awareness Process facilitation and governance transportation support, Saving and Credit service | Total project cost (NRs.): 10,69,144.00 Total service cost (NRs.): 2,50,000.00 (With institutional equipment Support Cost) |
| Sources of project funds | GTZ-NGO Fund Project |
| Major outcomes achieved: | <ul style="list-style-type: none"> Basic survey and identify target people Group formation, training and capacity building of 27 women group, Provide revolving fund to 12 groups and income generate by 275 women. Increase organization efficiency by Institutional Management, Leadership Development training and Account management. Coordination and collaboration Formation of Women saving and credit cooperatives in Parbat. |



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| Project Name: | Micro Credit Project for Women |
|---|--|
| Project location (Districts): 2 VDCs (Chitra and Deural) of Parbat District | Project start date: Bhadra, 2053 (month/year) |
| Name of client: <ul style="list-style-type: none"> Women, Dalit and Janajaati Ultra Poor, marginalized, Deprived and Excluded People | Project completion date:- Bhadra, 2056 |
| Type and detailed narrative description of project: <ul style="list-style-type: none"> Awareness creation about poverty Survey, analysis and target group identification, Group formation, training and capacity building of poor community Saving and credit service for poor Institutional development of group | NESDO, Nepal provided service as a lead organization: |
| Nature of service provided: <ul style="list-style-type: none"> Social Mobilization and Awareness Process facilitation and governance transportation support, Saving and Credit service | Total project cost (NRs.): 581434.00 |
| | Total service cost (NRs.): 58143.00 |
| Sources of project funds | ADB Through HMG and MCPW Support Unit |
| Major outcomes achieved: | <ul style="list-style-type: none"> Orientation and formation of 18 group in 2 VDCs Training and capacity building of 205 poor women, Establishment access of propoor women in formal financial services. Skill development Training and financial support Coordination, collaboration, Capacity building of saving and credit Group, |

| Project Name: | Brighter Future Program for Child Labour |
|---|--|
| Project location (Districts): Parbat and Kaski District | Project start date: 2059 Posh (month/year) |
| Name of client: <ul style="list-style-type: none"> Child Labour Out of School children, School Dropout Children Target children;s family and community | Project completion date:- 2065 Ashad |
| Type and detailed narrative description of project: <ul style="list-style-type: none"> Awareness creation about Child Labor Non-formal educational class Formal Education and scholarship NTFP based IGA training and business support | NESDO, Nepal provided service as a lead organization: |
| Nature of service provided: <ul style="list-style-type: none"> Social Mobilization, Awareness/Education Training and Skill Development | Total project cost (NRs.): 57, 88,660.00 |
| | Total service cost (NRs.): 5,78,866..00 |
| Sources of project funds | USAID through World Education |
| Major outcomes achieved: | <ul style="list-style-type: none"> Awarncess creation in the 31 VDCs of Pabat and Kaski districts. Support to 1800 Child Labor in brighter I and II 1375 Child Labor get scholarship and other school support, Conducting 7 vocational training and 210 children benefited from trg. 20 School support for IGA and PTA strengthen. 20 Library support to 20 community schools. |



| Project Name: | Rural Water Supply, Health and Sanitation Programme (WASH) |
|--|--|
| Project location (Districts): Dhairing & Barrachaur VDC of Parbat District | Project start date: 2057/04 (month/year) |
| Name of client: <ul style="list-style-type: none"> Deprived people form Water, Health and Sanitation facilities Ultra Poor, marginalized, Deprived, Excluded, | Project completion date:- 2069/03 |
| Type and detailed narrative description of project: <ul style="list-style-type: none"> Awareness creation about health and sanitation, Training and capacity building Construction of Structure | NESDO, Nepal provided service as a lead organization: |
| Nature of service provided: <ul style="list-style-type: none"> Social Mobilization, Awareness Construction of structure (Reserve tank, Tap stand etc.) | Total project cost (NRs.): Rs.3943956 Total service cost (NRs.): |
| Sources of project funds | GoN/Government of Finland mutual fund |
| Major outcomes achieved: | <ul style="list-style-type: none"> Formation 9 WUC and registration in District Water Resource Committee Preparation of WASH Plan of VDCs -2 Awareness about health and sanitation and declaration of ODF in 2 VDCs, 18 Water supply, Health and Sanitation Scheme completed, Constriction of 198 tap stand in two VDCs, from which 7013 population has been benefitted, Construction of 930 private toilet, which improve the sanitation contestation in two VDCs. 13 CFUG's benefitted from this program. 8 community based school gets toilet, tap stand. |

| Project Name: | CFUG Social Mobilization Program |
|---|--|
| Project location (Districts): 21 VDC of Parbat district | Project start date: (month/year) Sarwan, 2068 |
| Name of client: Women, Poor, dalit, janajati and other deprived users of CFUGs | Project completion date: (month/year) Chaitra, 2068 |
| Type and detailed narrative description of project: After the completion of 10 yrs long animation program, This program started in order to maintain the gap between animation and MSFP. All activities of this program are same to Animation Program but the scale is less than animation program. | NESDO, Nepal provided service as a lead organization: Total project cost (NRs.): 1694325.00 Total service cost (NRs.): 169423.00 |
| Major outcomes achieved: | <ul style="list-style-type: none"> Continuity social mobilization support to the existing 174 CFUGs. Follow up, monitoring and Implementation support to 98 CFUGs, Where adaptation plan already made. Conduct various training program to CFUG's members about climate change, self monitoring, forest management, Gender and internal governance, 825 members benefitted from these training programme Conduct Micro enterprise capacity building training in 4 CFUGs. Support revolving fund to 4 CFUGs. |
| Sources of project funds | UKAid/SDC through IFP/RN |

| Project Name: | Rural Water Supply and Sanitation Program |
|--|---|
| Project location (Districts): Parbat, Kaski and Dhading District | Project start date: 2054 (month/year) |
| Name of client: <ul style="list-style-type: none"> Deprived people form Water, Health and Sanitation facilities Ultra Poor, marginalized, Deprived, Excluded | Project completion date:- 2063 |
| Type and detailed narrative description of project: <ul style="list-style-type: none"> Awareness creation about health and sanitation, Training and capacity building Construction of Structure IGA for tap stand mother groups Governance | NESDO, Nepal provided service as a lead organization: |
| Nature of service provided: <ul style="list-style-type: none"> Social Mobilization, Awareness Construction of structure (Reserve tank, Tap stand etc.) | Total project cost (NRs.): 3943956.00 |
| | Total service cost (NRs.): 294395.00 |
| Sources of project funds | WB/DFID Through RWSS Fund Dev Board |
| Major outcomes achieved: | <ul style="list-style-type: none"> Formation 9 WUC and registration in District Water Resource Committee Preparation of Community Action Plan of 9 VDCs of 3 districts Awareness about health and sanitation 9 Water supply and Sanitation Scheme completed, Constriction of 75 tap stand in 9 VDCs, from which 4235 population has been benefitted, Construction of 1406 private toilet, which improve the sanitation contestation in nine VDCs. 7 CFUG's benefitted from this program. 5 community based school toilet construction and 1920 students benefitted. |

| Project Name: | CFUG Literacy Program |
|--|--|
| Project location (Districts): Beulibas VDC of Parbat district | Project start date: (month/year) Mansir, 2057 |
| Name of client: <ul style="list-style-type: none"> Illiterate member of CFUG Women, Poor and deprived users of CFUGs | Project completion date: (month/year) Bhadra, 2058 |
| Type and detailed narrative description of project: This is the first Community Forestry Literacy Program conducted by Nepal UK Community forestry Project in collaboration with NESDO Nepal. This is the first formal involvement of NESDO in CFUGs. The duration of program was very short but very effective. | NESDO, Nepal provided service as a lead organization: |
| | Total project cost (NRs.): 121068.00 |
| | Total service cost (NRs.): - |
| Major outcomes achieved: | <ul style="list-style-type: none"> Awareness about community forestry in CFUGs member, 78 illiterate users become literate, Increase involvement and participant of women, poor and deprived users in CFUG's assembly and meeting. Increase Linkage and Coordination between CFUGs and other stakeholders. Increase leadership quality. |
| Sources of project funds | NUKCFP CFUG-FMP |

| Project Name: | Safer motherhood (EAP) Programme |
|--|---|
| Project location (Districts): 13 VDCs of Parbat District | Project start date: Jestha, 2059 (month/year) |
| Name of client: <ul style="list-style-type: none"> Women, Dalit and Janajaati Ultra Poor, marginalized, Deprived and Excluded People | Project completion date:- Ashad, 2069 |
| Type and detailed narrative description of project: <ul style="list-style-type: none"> Awareness creation about poverty in CFUGs Sub-group formation, training and capacity building of Users Emergency Fund Support Institutional Support for HP/SO\ -HP | NESDO, Nepal provided service as a lead organization: |
| Nature of service provided: <ul style="list-style-type: none"> Social Mobilization and Awareness Emergency Fund and Means of transportation support, HP/S-HP support | Total project cost (NRs.): 344294.00 Total service cost (NRs.): 34429.00 |
| Sources of project funds | DFID/NSMP (Past), GoN/DHO (present) |
| Major outcomes achieved: | <ul style="list-style-type: none"> Orientation and formation of 125 subgroup in 125 CFUGs of 21 VDCs support from DFID/NSMP Formation of 36 safer motherhood group in 8 VDCs support from DHO Parbat. Training and capacity building, Support emergency fund and means of emergency transportation. School and Sub-Health Post support Coordination, collaboration, Capacity building of Safer Motherhood Group, |

| Project Name: | Custumary Business Promotion Program |
|--|--|
| Project location (Districts): 13 VDCs of Parbat District | Project start date: Jesta, 2065 (month/year) |
| Name of client: <ul style="list-style-type: none"> Women, Dalit and Janajaati Ultra Poor, marginalized, Deprived and Excluded People | Project completion date:- Basisk, 2066 |
| Type and detailed narrative description of project: <ul style="list-style-type: none"> Awareness creation about poverty in CFUGs Sub-group formation, training and capacity building of Users Skill development and IGAsupport Governance | NESDO, Nepal provided service as a lead organization: |
| Nature of service provided: <ul style="list-style-type: none"> Social Mobilization, Awareness Micro Enterprise creation and development | Total project cost (NRs.): 1500000.00 Total service cost (NRs.): 150000.00 |
| Sources of project funds | WB through Poverty Elevation Fund |
| Major outcomes achieved: | <ul style="list-style-type: none"> 30 various business group formation in 13 VDCs Establishment of 5 Panche Baja Groups, 13 blacksmith micro enterprise, 5 Halojuwa and 5 Bhangra micro enterprise. Training and capacity building, Establishment of 5 subjective Network and 1 common network formation Total 205 pro-poor, dalit and Janajati families directly benefitted. Increase access to VDC level budget by Coordination and collaboration. |

| Project Name: | Animation Program |
|--|---|
| Project location (IDistricts): 21 VDC of Parbat district | Project start date: (month/year) Jestha 2059 |
| Name of client: Women, Poor, dalit, janajati and other deprived users of CFUGs | Project completion date: (month/year) Jestha, 2068 |
| Type and detailed narrative description of project: By strengthening Institutional Management and internal governance of CFUGs, Improving the condition of women, poor and excluded user's by their meaningful participation in all CFUG process. This program provides service in 174 CFUGs of 22 VDCs of Parbat district. Which are as follows: 📌 Forestry: <ul style="list-style-type: none"> Awareness about important of forestry. Facilitation about constitution and operational plan. S Help in preparation of livelihood improvement plan at the house level based on FBP and NTFP Facilitation for handover of forest to local community 📌 Governance: <ul style="list-style-type: none"> Facilitation about regular meeting and assembly according to constitution. Leadership Development and promote handovers Capacity building of CFUG for voice and influence 📌 Social Development: <ul style="list-style-type: none"> Infrastrucrture development 📌 Climate Change: <ul style="list-style-type: none"> Create awareness about climate change, Adoption plan and fund support, Implementation of plan, follow-up and monitoring 📌 Entrepreneurship development <ul style="list-style-type: none"> Create awareness about IGA activities and micro enterprise, Promotion of forest based and NTFP based micro enterprise, Training and capital support for micro enterprise, Networking, coordination and collaboration. | NESDO, Nepal provided service as a lead organization: |
| | Total project cost (NRs.): 2,59,40,798.00 |
| | Total service cost (NRs.): 25,94,079.00 |
| Major outcomes achieved: <ul style="list-style-type: none"> ❖ Program started from 2059 Jestha supported by DFID/LFP in coordination with DFO ❖ Institutional management and development support to 174 CFGs in 21 VDCs of Parbat district, ❖ 15659 house hold has been benefitted from Animation Program, ❖ Improvement in CFUGs internal management and institutional process, ❖ Increase participation of women, poor, dalit and other excluded users in all community forestry process, ❖ Distribution of revolving fund to 63 CFUGs, 442 household has been benefitted from this fund. ❖ Social mobilization support to DFO team for handover of community forestry and amendment of constitution and operational plan. ❖ Support for promoting NTFP based micro enterprise in 11 CFUGs, 152 household benefitted. ❖ Pro-poor focused small infrastructure in 90 CFUGs 1466 benefitted, ❖ Formation of 21 Village forestry Coordination Committee, Capacity Building and Leadership development. Support in fund raising. 21 VFCC create Rs. 4038,741.00 fund collection, ❖ Creating awareness about climate change in 174 CFUG, Rs. 56,20,000.00 adaptation fund support in 98 CFUGs. 1980 HH benefitted. ❖ Support in VDC level Climate Change Adaptation Plan in Durlung VDC, ❖ Improvement in the forest management due to awareness of programme. | |
| Sources of project funds | DFID/Livelihood and Forestry Programme |

| | |
|---|--|
| Project Name: | Enhancing Access to Financial Support Project. |
| Project location (Districts): Myagdi, Parbat, Baglung, Kaski, Tanahun, Lamjung, Gorkha, Syangja, Palpa, Nawalparsai and Chitwan | Project start date: (month/year) |
| Clients: Ultra Poor, marginalized, Deprived, Excluded, | Project completion date:- |
| Type and detailed narrative description of project: This project is conducting for the financial access and inclusion of pro-poor, This is a socio-financial service project through which this organization providing financial services to CFUG poor members in linkage model. | NESDO, Nepal provided service as a lead organization: |
| Nature of service provided: <ul style="list-style-type: none"> Awareness creation or financial literacy, Training and capacity building, Established access in Saving and credit facilitates, Coordination and Linkage with CFUGs through VFCC | Total project cost (NRs.): 1,14,78,763.00 |
| | Total service cost (NRs.): 1147876.00 |
| Sources of project funds | UNCDF/UNDP/NRB |
| Major outcomes achieved: | <ul style="list-style-type: none"> Opening 14 new program branch office in 11 districts. Training and financial literacy for 19267 pro-poor families. 19267 thousand ultra poor families affiliated to centre and 50% gets loan from organization. Institutional capacity building, Service expansion in remote area. Coordination and Linkage with CFUGs through VFCC |



CURRENT PROGRAM

BETTER BRICK NEPAL

The Better Brick Nepal program address labor challenges as well as environment and quality issues in Nepal's brick industry. It also provides critical input to the construction industry that is among the largest sector of the economy. Many of the workers in the brick industry are children and adult who are bonded by debt. They are subject to extreme harsh lining and working conditions. The prime objectives of this program is to eradicate forced, bounded child labor, uplift their standard of living, improve the working environment in the brick kiln industries of Nepal. For the child education and care early child care and education centre has been established near the brick kiln that provides education and child care to children of the laborer. From its inception NESDO Nepal has been working in child labor sector. NESDO Nepal in collaboration with BBN Implement this program in three brick kiln of Gorkha, Lamjung & Nawalparasi District. The following table shows the services provided in the three brick kiln.

| AC# | | Descriptions | Unit | Qty | Month/ Time | Female | Male | Total banificiaries |
|-----|-------|---|----------|-----|----------------|--------|------|------------------------|
| | S.No. | Program | | | | | | |
| 1 | A | Stakeholder Meetings & Marketing | | | | | | |
| 1.1 | I | District level Meeting | District | 3 | 6 M/0 | 12 | 10 | 22 |
| 1.2 | II | VDC level Meeting | District | 3 | 6 M/3 | 27 | 72 | 99 |
| 1.3 | III | Media Engagment | District | 3 | 6 M/1 | 3 | 17 | 20 |
| 2 | B | Training | | | | | | |
| 2.1 | I | Workers , Owners & Naikes Training | Person | 3 | 6 M/27 | 321 | 402 | 723 |
| 2.2 | II | School Mgmt. committee meeting | School | 3 | 6 M/3 | 21 | 9 | 30 |
| 2.3 | III | Extra activities in each school | School | 3 | 6 M/3 | 128 | 102 | 230 |
| 3 | C | Materials Support for children | | | | | | |
| | I | Kitchen Utensils for nutriation meal to ECEC | District | 3 | 6 M/3 | 54 | 38 | 92 |
| 3.1 | II | White board for ECEC | ECEC | 3 | 6 M/3 | 54 | 38 | 92 |
| 3.2 | III | Food for ECEC (Student Meals) | Person | 3 | 6 M/3 | 54 | 38 | 92 |
| 3.3 | IV | Stationery for ECEC | Person | 3 | 6 M/3 | 54 | 38 | 92 |
| 3.4 | V | Support to school going children {Unifom, Stationery} | Person | 3 | 6 M/3 | 21 | 16 | 36 |
| 4 | E | School Support (Student) | School | 3 | 6 M/3 | 21 | 16 | 36 |
| 5 | F | Information Painting | District | 3 | 6 M/3 | 232 | 199 | 431 |
| 6 | G | Printing on Flex and board | District | 3 | 6 M/3 | 232 | 199 | 431 |
| | | Total | | | | 1234 | 1194 | 2426 |



LOW COST HOUSING PROGRAM

NESDO Nepal has been working for affordable housing by providing financial and technical support for poor homeless families. The objective of this program is to provide shelter to poor homeless families with safe water and sanitation facilities. NESDO Nepal provides housing loan with lower interest rate for those who don't have a house to live. For low cost sustainable housing we always give emphasis on using locally available resources. At the same time NESDO Nepal provides technical knowledge on low cost housing. In the initial stage Habitat for Humanity International Nepal technically support NESDO Nepal for Low cost housing, now NESDO Nepal continued this initiative with its own resources. In Chitwan NESDO Nepal construct 36 model houses for Clients live in the slums area of Tandi. So far NESDO Nepal provides housing loan and technical support to 6850 ultra-poor families.

Status of Low cost housing Program

| S.No | Particulars | As on 2073 Ashad |
|------|---------------------------------|------------------|
| 1. | No Of house Built (Cum) | 2745 |
| 2. | Total Amount Disbursed(Rs.)* | 4589678900 |
| 3. | Total Repayment(Rs.)* | 4516277518 |
| 4. | Total Amount Out Standing(Rs.)* | 73401382 |

(Rs.)* denotes Nepali Rupees



“Fighting Against Poverty Since 2052”

Health Awareness Program

In Nepal the poor and the vulnerable are often suffers from various health problems. Lack of knowledge and information prevent people belonging to poor and illiterate rural households from taking proper measures against even common diseases. This seriously hampers their lives and livelihood as well as earnings. Recurring illness pushes them to fall victim of continuous ill-health. This health problem of the poor is a major challenge to poverty alleviation. The health status of the majority of the rural poor remains a major concern. NESDO with a pledge for making poverty free society pursues a consciousness raising program to reduce health hazard and maintain sound health among its client's predominately ultra-poor families resides in the remote. This program adopts measures to provide basic knowledge about general and communicable diseases, personal hygiene, child care, maternity care, nutrition and nutritious food. At the same time NESDO Nepal in collaboration with other agency organizes different health camp in the remote area. In such camps general checkup, fever checkup, blood sugar check, blood pressure, eye check, minor operation is carried out. Sometimes free drugs also distributed in such camps.



Disaster Management

NESDO Nepal identified risk for both natural and man-made disasters in its working area and developed a disaster management plan. In order to cope with the natural disaster like landslide, earthquake, fires, floods NESDO has arrangement for shelters in its working area. During disastrous earthquake in 2072 NESDO Nepal distribute tarpaulin in its working area and its staff helps in the rescue operations. Keeping in mind NESDO Nepal develops a flexible loan product for the required rehabilitation in case of such natural calamities. Conceptually NESDO Nepal does not believe in charity but it does not ignore a rescue and safety operation. From time to time NESDO Nepal trained its staffs and the client's family member on disaster management for recues work in case of any disaster.

Greenery Promotion Program

From Its inception NESDO Nepal has been working in the field of greenery promotion. At the same time NESDO Nepal developed a flexible loan product for greenery promotion to its clients. Clients take this loan for the construction of biogas plant, installation of solar panel, improved cooking stove and plantation of herbal plant.



Community Radio Sambridha Nepal (92.6 Mhz)

NESDO Nepal established its own radio in 2072. The radio program includes financial news bulletins, promotion of NESDO Nepal's products and services, various programs and activities undertaken by NESDO Nepal and its branch offices in its working area, promoting of client's business and activities and promote the voice, rights of Ultra-poor, under-Privileged, Women Dalit community.



CBOs Promotion Program

NESDO Nepal always gives emphasis on promoting community based organization including Groups, local Clubs and child clubs. NESDO Nepal provide financial as well as Non -financial support to these organization. It includes capacity building trainings, equipment support, Institutional Development. Promoting and encouraging the initiation taken by the CBOs in the local level. Using their network for social mobilization. During this financial year NESDO Nepal supported more than 10 CBOs in its working districts.



Automation

NESDO Nepal introduce Web based MIS in Head office and Branch offices in 2071 to replace manual MIS. For this purpose NESDO Nepal selected UransTechnology and Deros Technology as implementing partner. Web based MIS will provide the facilities of accessing reports and data through internet from anywhere. Any department can get their report from server. NESDO Nepal established a separate MIS department for the smooth implementation of this program. MIS Department works in close coordination with the implementing partners for system development and provides different kinds of software and hardware related problems at different levels. All Branch office along with head office of NESDO Nepal Completely transfer all their manual transaction in to electronic MIS. NESDO Nepal planning to keep its own server next year for quick data accessibility.

“Fighting Against Poverty Since 2052”

From Suffering to **SMILE**





Strategic Business Plan

Five Years strategic plan for 2073-2078 is prepared in a 6day workshop organizes by NESDO Nepal on 2073/04/04 to 2073/04/6 at pokhara and from 2073/04/07 to 2073/04/09 at kushma. Branch managers from 25 branch offices participated in the 1st event and remaining branch managers from 25 branch offices participated in the 2nd event. In both the event higher management staff including the Executive director of NESDO Nepal participated in the planning meeting. Theworkshop reviewed the achievement of the last five years plan and presents the strength and weakness of the organization before preparing the new five year plan. Thetable below shows the strategic plan of NESDO Nepal.

| S. No | Particulars | Up to 2073 Ashad | Financial Years | | | | |
|-------|--------------------|------------------|-----------------|------------|------------|------------|------------|
| | | | 2073-074 | 2074-075 | 2075-076 | 2076-077 | 2077-078 |
| 1. | Districts | 11 | 15 | 18 | 20 | 20 | 20 |
| 2. | VDC | 501 | 711 | 961 | 1221 | 1501 | 1781 |
| 3. | Branch | 50 | 58 | 66 | 74 | 82 | 90 |
| 4. | Members(by year) | 74266 | 8499 | 8000 | 8000 | 8000 | 6000 |
| 5. | Member (Cum) | 74266 | 82765 | 90765 | 98765 | 106765 | 112765 |
| 6. | Borrowers(by Year) | 46645 | 15429 | 6000 | 6000 | 6000 | 4500 |
| 7. | Borrowers(Cum) | 46645 | 62074 | 68074 | 74074 | 80074 | 84574 |
| 8. | Loan Disbursement | | 957739746 | 408444000 | 444444000 | 480444000 | 380583000 |
| 9. | Loan Out Standing | 1644065487 | 1895093810 | 2284335626 | 2712341713 | 3177123084 | 3615639962 |
| 10. | Savings Cum | 797605696 | 961480396 | 1141195096 | 1336749796 | 1548144496 | 1771419196 |
| 11. | Repayment Rate | 99.92 | 99.96 | 99.98 | 99.99 | 99.99 | 99.99 |

Plan and Budget for 2073/2074

Under the frame work of five year plan NESDO Nepal prepared annual plan and budget for 2073-074 through a participatory process. The plan for member ship growth, loan disbursement, loan repayment, saving mobilization was done by the center manager at the branch level. Each center manager submitted his/her annual plan to the branch manager. Then the branch manager arranged branch level meeting with the center manager and finalized the plan. When the plan and budget of the branch finalized the branch manager submitted it to the Head office. Then the planning department finalized the budget through detailed discussion with the concerned authority.

NESDO Nepal planned to increase members, borrowers, loan outstanding and savings respectively 8499, 15429, Rs.1895093810 and Rs.1771419196.



Annual Planning Meeting-Pokhara



Annual Planning Meeting-Kushma

FINANCIAL MANAGEMENT

NESDO, Nepal

Independent Auditor's Report and Audited Financial Statements



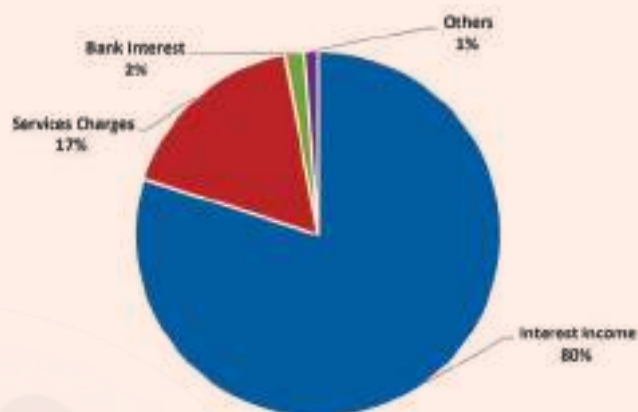
“Fighting Against Poverty Since 2052”

Year Ended **Ashad 2073**

FINANCIAL STATEMENTS

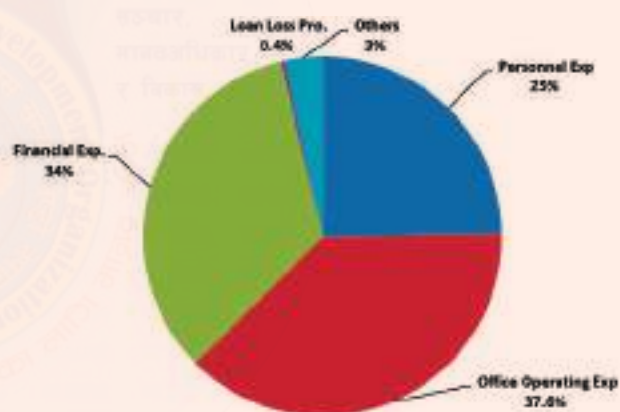
Income

During FY 2072/2073 the earning of NESDO Nepal is Rs.343 million. This income includes Rs.274 million from interest on loan and advances, Rs.59 million from services charge, Rs.6 million from bank interest and Rs.4 million from other sources such as selling of pass book, commission from remittance transaction and grant income.



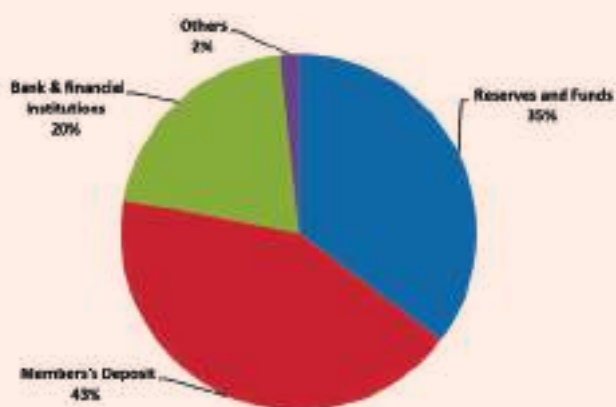
Expenditure

The total expenditure of NESDO Nepal during FY 2072-2073 was Rs.267 million including personnel expenses Rs.66 million, office operating expenses Rs.101 million. Financial expenses Rs90 million, loan loss provision Rs. 1 million and other cost Rs.9 million. The net surplus at the end of 2072-073 was Rs.76 million.



Sources of Fund

The total fund of NESDO Nepal for operating its Microfinance services was App.Rs.1868 million at the end of FY2072-073. This comprises of retained earnings Rs.659 million (including reserve fund) Rs.797 million from members deposit, Rs.381 million from bank and financial institutions and Rs.31 million from other sources.



S. ACHARYA & ASSOCIATES
Chartered Accountants
 PAN No: 103766562

Mitrapark, Chabahil
 Kathmandu, Nepal
 Tel: +977-9851198461
 E-mail: sacharyaassociates@gmail.com

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF
 NATIONAL EDUCATIONAL & SOCIAL DEVELOPMENT ORGANIZATION, NESDO NEPAL.**

We have audited the accompanying Balance Sheet of **NATIONAL EDUCATIONAL & SOCIAL DEVELOPMENT ORGANIZATION, NESDO** as of **Ashad 31, 2073** (15th July 2016), the Income & Expenditure Statement and Cash Flow Statement for the year then ended. Preparation of financial statements are the responsibility of the organization management. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with Nepal Standards on Auditing and/or relevant practices. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

We report that:

- a. NESDO, Nepal has been registered as a local not for profit Non – Governmental Organisation (NGO) and has obtained tax free certificate from Inland Revenue Office. Hence no provision has been made for income tax liability.

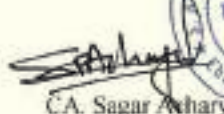
We also report that, in our opinion:

1. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
2. The Balance Sheet, Income & Expenditure Account and the Cash Flow Statement referred in this report have been prepared in accordance with Nepal Accounting Standards, Nepal Rastra Bank and General Accepted Accounting Principles and are in agreement with the books of account maintained by the organisation.
3. To the best of our information and according to explanations given to us and from our examination of the books of account of the organisation necessary for the purpose of our audit, we have not come across cases where Board of Directors or any employee of the organisation have acted contrary to the provisions of law, or committed any misappropriation or caused loss or damage to the organisation.

In our opinion, the financial statements read together with Notes to Accounts, gives a true and fair view of the financial position of the organisation as of Ashad 31, 2073 (15th July, 2016) and of result of its operations and its cash flows for the year then ended on that date in accordance with Nepal Accounting Standards or/and relevant practices.

Date: 2073.06.07(23rd September, 2016)
 Place: Kushma, Parbat


For: S. Acharya & Associates
 Chartered Accountants

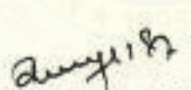

 CA. Sagar Acharya
 (Proprietor)



**National Educational & Social Development Organization
(NESDO, Nepal)
Kushma, Parbat
Balance Sheet
As at 31 Ashad, 2073**


| Capital & Liabilities | Sch. | Current Year Amount Rs. | Previous Year Amount Rs. |
|--|------|----------------------------|-----------------------------|
| Reserves and Funds | 1 | 659,146,025 | 422,492,843 |
| Borrowings | 2 | 381,416,768 | 334,608,212 |
| Deposit Liabilities | 3 | 797,605,696 | 569,453,795 |
| Other Liabilities | 4 | 31,426,479 | 25,580,800 |
| Loan Loss Provisions | 5 | 43,618,460 | 41,730,020 |
| Total Capital & Liabilities | | 1,913,213,429 | 1,393,865,670 |
| | | | |
| Assets | Sch. | Current Year Amount Rs. | Previous Year Amount Rs. |
| Bank Balance | 6 | 212,761,803 | 151,999,593 |
| Cash Balance | 7 | 562,635 | 102,435 |
| Loans & Advances | 5 | 1,644,065,487 | 1,187,255,395 |
| Fixed Assets | 8 | 41,022,472 | 39,400,855 |
| Deposit, Advances and Receivables | 9 | 12,957,924 | 13,324,466 |
| Investment | 10 | 1,238,220 | 1,238,220 |
| Stationery Stock | | 604,891 | 544,706 |
| Total Assets | | 1,913,213,429 | 1,393,865,670 |

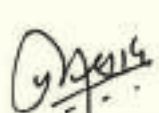
Schedule 1 to 19 form part of financial statements.


(Ratna Prasad Adhikari)
President


(Bishwa Prakash Prasai)
Executive Chief

As per our separate report of even
date

(CA Sagar Acharya)
S. Acharya & Associates
Chartered Accountants



(Hom Bahadur Purja Pun)
Vice-President


(Prem Prasad Poudel)
General Secretary


(Jeet Bahadur Nepali)
Secretary


(Sabitri Khatri Chhetri)
Treasurer


(Hira Kumari Hamal)
Board Member

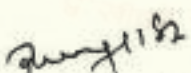
Date: 2073.06.07
Place: Kushma, Parbat

**National Educational & Social Development Organization
(NESDO, Nepal)
Kushma, Parbat
Income and Expenditure Statement
For the period from 1st Shrawan 2072 to 31st Ashad, 2073**

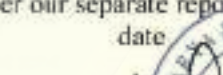
| INCOME | | | |
|--|----------|----------------------------|-----------------------------|
| Particulars | Sch. | Current Year Amount Rs. | Previous Year Amount Rs. |
| Interest Income | 11 | 274,383,632 | 197,771,524 |
| Other Income | 12 | 67,744,427 | 49,671,997 |
| Grant Income | 16 | 1,345,004 | 2,515,838 |
| Total | | 343,473,063 | 249,959,359 |
| EXPENDITURE | | | |
| Particulars | Schedule | Current Year Amount Rs. | Previous Year Amount Rs. |
| Interest Expenses | 13 | 90,866,783 | 68,282,302 |
| Staff Expenses | 14 | 66,512,322 | 46,018,884 |
| Office Operating Expenses | 15 | 101,900,875 | 90,394,932 |
| Provisions for Loan Loss | 5 | 1,888,440 | 11,090,557 |
| Program Expenditure | 17 | 1,106,540 | 2,616,208 |
| Depreciation | 8 | 5,542,300 | 4,560,081 |
| Total | | 267,817,260 | 222,962,964 |
| Net Surplus/Deficit | | 75,655,803 | 26,996,394 |
| Net Surplus/Deficit carried to Reserve & Fund | | 75,655,803 | 26,996,394 |


Schedule 1 to 19 form part of financial statements.

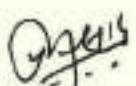

(Ratna Prasad Adhikari)
President


(Bishwa Prakash Prasai)
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As per our separate report of even
date


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(Sabitri Khatri Chhetri)
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(Hira Kumari Hamal)
Board Member

Date: 2073.06.07

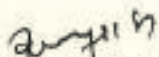
Place: Kushma, Parbat

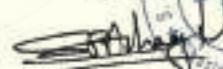
**National Educational & Social Development Organization
(NESDO, Nepal)
Kusma, Parbat
Cash Flow Statement
As at 31 Ashad, 2073**

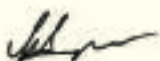
| Particulars | Current Year Amount Rs. | Previous Year Amount Rs. |
|--|----------------------------|-----------------------------|
| (a) Cash flow from operating activities | | |
| Profit for the year before taxation and extraordinary item | 75,655,803 | 26,996,394 |
| Depreciation | 5,542,300 | 4,560,081 |
| Bank Interest | - | - |
| Fixed Assets Written Off | 6,155 | 419,376 |
| Provisions for Loan Loss | 1,188,440 | 11,090,557 |
| Operating profit before working capital changes | 83,092,698 | 43,066,408 |
| <i>(Increase) / decrease in current assets :</i> | | |
| Loan & Advance | (456,810,092) | (356,735,056) |
| Deposit & Staff Advance | 366,542 | (5,000,287) |
| Stationery Stock | (60,185) | (11,190) |
| <i>Increase / (decrease) in current liabilities :</i> | | |
| Deposit Liabilities | 228,151,901 | 178,611,420 |
| Other Liabilities | 5,845,680 | 2,742,111 |
| Funds | 160,997,380 | 132,167,885 |
| Cash generated from operation | (61,508,775) | (48,225,116) |
| Net cash flows from operation activities | 21,583,923 | (5,158,708) |
| (b) Cash flow from Investing activities | | |
| Purchase of fixed assets | (7,170,072) | (8,619,737) |
| Investment in Share | - | 150,000 |
| Net Cash flows from investing activities | (7,170,072) | (8,469,737) |
| (c) Cash flow from financing activities | | |
| Borrowings | 46,808,556 | 60,025,926 |
| Net Cash flows from financing activities | 46,808,556 | 60,025,926 |
| Net increase in cash or cash equivalents | 61,222,407 | 46,397,480 |
| Cash and cash equivalents at beginning of period | 152,102,028 | 105,704,548 |
| Cash and cash equivalents at end of period | 213,324,438 | 152,102,028 |

Schedule I to 19 form part of financial statements.


(Ratna Prasad Adhikari)
President


(Bishwa Prakash Prasai)
Executive Chief

As per our separate report of even date

(CA Sagar Acharya)
S. Acharya & Associates
Chartered Accountants


(Hom Bahadur Purja Pun)
Vice-President


(Prem Prasad Poudel)
General Secretary


(Jeet Bahadur Nepali)
Secretary


(Sabitri Khatri Chhetri)
Treasurer


(Hira Kumari Namal)
Board Member

Date: 2073.06.07
Place: Kusma, Parbat

National Educational & Social Development Organization
(NESDO, Nepal)
Schedules to Balance Sheet
As at 31 Ashad, 2073

Schedule 5

CLASSIFICATION OF LOANS & ADVANCES AND BILLS PURCHASE AND PROVISIONING

| Previous Year (NRs.) | Particulars | Loans & advances | | | | Total |
|----------------------|---|--------------------------|------------------|---------------------|-------------|---------------|
| | | Agricultural & Livestock | Cottage Industry | Small Scale Trading | Others | |
| 1,186,313,676 | 1. Performing loans | 295,114,999 | 49,351,847 | 1,163,734,507 | 131,604,926 | 1,638,806,279 |
| 1,186,313,676 | 1.1 Pass | 295,114,999 | 49,351,847 | 1,162,734,507 | 131,604,926 | 1,638,806,279 |
| - | 1.2 Restructured | - | - | - | - | - |
| 941,719 | 2. Non-performing loans | - | - | 5,259,208 | - | 5,259,208 |
| - | 2.1 Sub-standard | - | - | 1,334,866 | - | 1,334,866 |
| - | 2.2 Doubtful | - | - | 3,219,510 | - | 3,219,510 |
| 941,719 | 2.3 Loss | - | - | 704,832 | - | 704,832 |
| 1,187,255,395 | (A) Total loans | 295,114,999 | 49,351,847 | 1,167,993,715 | 131,604,926 | 1,644,065,487 |
| 11,863,137 | 3. Loan loss provision | - | - | - | - | - |
| - | 3.1 Pass 1% of good loan | 2,951,150 | 493,518 | 11,627,345 | 1,316,049 | 16,388,063 |
| - | 3.2 Restructured | - | - | - | - | - |
| - | 3.3 Sub-standard | - | - | 333,717 | - | 333,717 |
| - | 3.4 Doubtful | - | - | 1,609,755 | - | 1,609,755 |
| 941,719 | 3.5 Loss | - | - | 704,832 | - | 704,832 |
| 28,925,165 | 3.6 Additional Provision of 1.5% as required by NESDO | 4,426,725 | 740,218 | 17,441,018 | 1,974,074 | 24,582,034 |
| 41,730,020 | (B) Total provision | 7,377,875 | 1,233,786 | 31,716,666 | 3,290,123 | 43,618,460 |
| 20,639,463 | 4. Provision up to previous year | - | - | - | - | - |
| - | (C) Total provision up to previous year | - | - | - | - | - |
| - | (D) Written back from previous year's provision | - | - | - | - | - |
| 11,090,557 | (E) Additional provision this year | - | - | - | - | - |
| 11,090,557 | Net changes in this year | - | - | - | - | - |
| 1,145,525,275 | Net loans (A-B) | - | - | - | - | 1,600,447,027 |



Signature
Signature
Signature



Signature
Signature

“Fighting Against Poverty Since 2052”



Dedgaun Branch Opening by CEO RMDC



Financial Literacy Camping



Interaction Program at Karupufar



Cultural Program

Events



Financial Literacy Camping



Bindabasini Temple Cleaning



Newly Elected Board



Condolence Meeting



Chapakot Branch Opening by Mr. Bishwa Prakash Prasad, CEO NESDO, Nepal



Branch Opening Thanti Pokhari



Newly Recurited Staffs, 12th Batch



Dashain Tika Program

2072/073



21st AGM



Annual Progress Review 2071/072



Bimad Branch Opening



Expousure Visit Team

“ Fighting Against Poverty Since 2052 ”

MEMBERSHIP & LOAN OPERATION BY BRANCHES AS OF ASHAD 2073

| S.No | Districts | Branch Name | VDC Covered | Members | Borrowers | Savings | Loan Out Standing |
|------|-------------|---------------|-------------|---------|-----------|-----------|-------------------|
| 1. | Parbat | Kushma | 12 | 2285 | 1063 | 26436669 | 43243304 |
| | | Patichaur | 14 | 1909 | 879 | 18968326 | 25014641 |
| | | Thapathana | 8 | 693 | 365 | 3086968 | 10460460 |
| | | Lunkhu | 9 | 775 | 241 | 2737724 | 7839671 |
| | | Huwas | 15 | 1408 | 653 | 11121883 | 25112231 |
| | | Phalebas | 12 | 1726 | 700 | 12236915 | 21013499 |
| 2. | Baglung | Baglung | 12 | 2154 | 1309 | 23716547 | 45406098 |
| | | Galkot | 16 | 1827 | 997 | 16446962 | 29546845 |
| | | Kharbang | 13 | 1291 | 934 | 10677334 | 27837756 |
| | | Burtibang | 9 | 1530 | 1027 | 11875640 | 28790062 |
| 3. | Maygdi | Beni | 12 | 2801 | 1922 | 39197405 | 62609483 |
| | | Darbang | 11 | 1244 | 919 | 8603911 | 36740911 |
| 4. | Kaski | Naudnda | 8 | 1193 | 608 | 8751921 | 18257741 |
| | | Pokhara | 5 | 2521 | 1851 | 66853798 | 92613651 |
| | | Birauta | 3 | 1293 | 946 | 20390305 | 34948129 |
| | | Lekhanath | 6 | 2026 | 1385 | 36717231 | 54978203 |
| 5. | Tanahu | Khairenutar | 13 | 1823 | 1324 | 22001418 | 58754538 |
| | | Bhimad | 7 | 561 | 227 | 1019818 | 6074207 |
| | | Damauli | 11 | 2470 | 1688 | 33197720 | 54110839 |
| | | Dumre | 12 | 1870 | 1353 | 24384392 | 54262132 |
| 6. | Lamjung | Duipiple | 12 | 986 | 622 | 10500249 | 22757758 |
| | | Karaputar | 7 | 365 | 218 | 581874 | 9661170 |
| | | Votewodar | 20 | 1420 | 958 | 21289456 | 35430470 |
| | | Besisahar | 11 | 1363 | 1011 | 19837096 | 36879771 |
| 7. | Gorkha | Gorkha | 7 | 1660 | 1151 | 22739028 | 47034514 |
| | | Thantipokhari | 3 | 733 | 433 | 1563068 | 15167139 |
| | | Arughat | 8 | 646 | 262 | 912756 | 6191074 |
| | | Ghaychock | 2 | 409 | 242 | 748661 | 9348124 |
| 8. | Chitwan | Mugling | 15 | 1338 | 1143 | 12340620 | 39353957 |
| | | Bharatpur | 6 | 2172 | 1690 | 21987251 | 53327546 |
| | | Tandi | 13 | 1681 | 1371 | 22949725 | 52985610 |
| | | Bhandara | 7 | 1510 | 1163 | 16972229 | 42557465 |
| | | Madhi | 1 | 937 | 579 | 4178179 | 19703275 |
| | | Parbatipur | 3 | 500 | 250 | 1183655 | 7217165 |
| | | Chanauli | 10 | 1862 | 1477 | 22928907 | 54116359 |
| 9. | Nawalparasi | Arunkhola | 7 | 771 | 476 | 2750062 | 14671711 |
| | | Kawosoti | 15 | 2324 | 1625 | 26202152 | 70831629 |
| | | Bardaghat | 16 | 2589 | 1747 | 27157344 | 59039682 |
| | | Sunwol | 11 | 2925 | 1904 | 36098880 | 62301554 |
| | | Parasi | 8 | 1379 | 665 | 6488024 | 17145135 |
| | | Belatari | 12 | 1968 | 1085 | 11449343 | 33666752 |
| | | Dedgaun | 2 | 405 | 119 | 699968 | 4293825 |
| | | Amarapuri | 4 | 885 | 500 | 2549996 | 14498799 |
| 10. | Syangja | Syangja | 12 | 1446 | 846 | 19791191 | 26554510 |
| | | Walling | 15 | 1615 | 939 | 21092846 | 29286484 |
| | | Galayng | 9 | 632 | 215 | 1096011 | 7427365 |
| | | Chapakot | 4 | 673 | 244 | 1087424 | 11737523 |
| 11. | Palpa | Palpa | 25 | 2454 | 1534 | 31382106 | 45781507 |
| | | Rampur | 12 | 1877 | 1026 | 20640789 | 34251232 |
| | | Argauli | 16 | 1341 | 759 | 9801184 | 23231981 |
| | Total | | 501 | 74266 | 46645 | 797605696 | 1644065487 |

NESDO, NEPAL AT A GLANCE

UP to 2073 Ashad

| DISCRIPTION | | | |
|-------------|--|------------|------------|
| A. | Coverage | | |
| 1 | No Of Districts Covered | | 11 |
| 2 | No Of VDC/Municipality Covered | | 501 |
| 4 | Total No Of Staffs | | 227 |
| 5 | Total No Of Field Staff | | 162 |
| 6 | Total No Female Staff | | |
| 7 | Total Center | | 4376 |
| 8 | Total Group | | |
| 9 | Total Member | | 74266 |
| 10 | Total Borrowers | | 46645 |
| B. | Savings Mobilization | | |
| 1 | Group Savings | 79059356 | |
| 2 | Personal Savings | 306529174 | |
| 3 | Center Fund Saving | 2294353 | |
| 4 | Pension Savings | 405647334 | |
| 5 | Welfare savings | 3892744 | 797422961 |
| C. | Loan Transaction | | |
| 1 | General Loan | 1350105271 | |
| 2 | Seasonal Loan | 25308856 | |
| 3 | Busines Loan | 68587483 | |
| 4 | Housing Loan | 73401382 | |
| 5 | Emergency Loan | 5793371 | |
| 6 | Festival Loan | 120869124 | 1644065487 |
| D. | Performance Indicators | | |
| 1 | Percentage of saving on Loan Out Standing(%) | | |
| 2 | Repayment Rate(%) | | |
| 4 | Member Per Field Staff (No) | | |
| 5 | Borrowers Per Field Staff (No) | | |
| 6 | Loan Out Standing Per Field Staff (Rs.) | | |
| 7 | Yield on Portfolio (%) | | |
| 8 | Operational Self Sufficiency (%) | | |
| 9 | Financila Self Sufficiency (%) | | |
| 10 | Average Loan Size | | |
| 11 | Operational Efficiency | | |
| 12 | Loan Loss Reserve Rate | | |

“Fighting Against Poverty Since 2052”



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E-mail:

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| | | |
|---|---|---|
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| Kharbang Branch Office Dagatumdanda-07, Baglung Phone no- E-mail: nesdo.kharbang@gmail.com | Burtibang Branch Office Burtibang-02, Baglung Phone no-068-410093 E-mail: nesdo.burtibang@gmail.com | |

LEGAL DOCUMENTS

अनुसूची-३
(नियम ४ सँग सम्बन्धित)
संस्था दर्ताको प्रमाण-पत्र

संस्था दर्ता नं. : १०२
आर्थिक वर्ष: २०७२/०७३

श्री अध्यक्ष/सचिव,
राष्ट्रिय शैक्षिक तथा सामाजिक विकास संस्था, नेचो नेपाल ।

राष्ट्रिय शैक्षिक तथा सामाजिक विकास संस्था, नेचो नेपाल (संस्थाको नाम) संस्था दर्ता ऐन २०३४ को दफा ४ बमोजिम २०७२ साल आश्विन महिना ७ गतेमा दर्ता गरी यो प्रमाणपत्र दिइएको छ ।

स्थानीय अधिकारीको राई:
पुरा नाम:
दर्जा: प्रमुख जिल्ला अधिकारी

Inst. Registration Certificate

नेपाल सरकार
सर्वोच्च न्यायालय
आन्तरिक मामला विभाग
समायी लेखा नम्बर (PAN) दर्ता प्रमाण पत्र

समायी लेखा नम्बर (PAN) दर्ता प्रमाण पत्र

समायी लेखा नम्बर (PAN) दर्ता प्रमाण पत्र

समायी लेखा नम्बर (PAN) दर्ता प्रमाण पत्र

PAN

नेपाल राष्ट्र बैंक
वैदेशी मुद्रा विभाग
वैदेशी मुद्रा विभाग
वैदेशी मुद्रा विभाग

वित्तीय मध्यस्थताको काम गर्न अनुमतिपत्र

नेपाल सरकार, गृह मन्त्रालय, जिल्ला प्रशासन कार्यालय, काठमाडौं, पश्चिमा संस्था दर्ता ऐन, २०३४ बमोजिम मिति २०७२/०८/०३ मा दर्ता नं. १०२ बमोजिम दर्ता भएको 'राष्ट्रिय शैक्षिक तथा सामाजिक विकास संस्था, काठमाडौं' लाई वित्तीय मध्यस्थताको काम गर्ने संस्था सम्बन्धी ऐन, २०७५ को दफा ६ को उपदफा (१) बमोजिम तल ब्याचमा नोचिएका सभ्यता सन्तहको अधीनमा रहेको वित्तीय मध्यस्थताको काम गर्न वित्तीय मध्यस्थता सम्बन्धी निर्देशिका २०७६ को नियम ५ को प्रावधान (२) बमोजिम यो अनुमतिपत्र प्रदान गरिएको छ ।

मिति: २०७९/०८/०३

सहायक सचिव (वित्त)

NRB Permission

समाज कल्याण परिषद्
काठमाडौं, नेपाल
२०४९

आबद्धताको प्रमाण-पत्र

राष्ट्रिय शैक्षिक तथा सामाजिक विकास संस्था, नेचो नेपाल लाई समाज कल्याण ऐन, २०४९ को दफा १३ बमोजिम २०४९ साल आश्विन महिना २७ गते आबद्धताको प्रमाण-पत्र प्रदान गरिएको छ ।

मिति: २०७९/१०/२७

SWC Affiliation

नेपाल सरकार
सर्वोच्च न्यायालय
आन्तरिक मामला विभाग
समायी लेखा नम्बर (PAN) दर्ता प्रमाण पत्र

समायी लेखा नम्बर (PAN) दर्ता प्रमाण पत्र

समायी लेखा नम्बर (PAN) दर्ता प्रमाण पत्र

समायी लेखा नम्बर (PAN) दर्ता प्रमाण पत्र

Tax Exemption Certificate



राष्ट्रिय शैक्षिक तथा सामाजिक विकास संस्था, नेष्टो नेपाल

NATIONAL EDUCATION & SOCIAL DEVELOPMENT ORGANIZATION, NESDO NEPAL

No Big and Rough, Small and Beauty Microfinance

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